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|  | **SANCHAR NIGAM EXECUTIVES’ ASSOCIATION [I]**  **Maharashtra Circle.**  |
| **DS Report to be submitted in CEC Meeting Solapur.** |
| **Sr** | **Item** | **Details** |
| 1. | District | Akola |
| 2. | Status Circle/CHQ Quota paid | Type | From | To | Members | Amount |
| Circle | Jan 15 | Aug 15 | 38 | 12160 |
| CHQ | Jan 15 | Aug 15 | 38 | 4560 |
| 3. | Status Circle/CHQ Quota pending  | Type | From | To | Members | Amount |
| Circle | Nil |  |  |  |
| CHQ | Nil |  |  |  |
| 4. | Status of Circle Donation @ Rs.200/ Member  | Paid Rs\_\_8000\_\_\_\_\_\_\_\_\_for\_\_40\_\_\_\_\_Members.Pending for Nil Members  |
| 5. | Status of CHQ Building fund @ Rs.500/ Member | Paid Rs19000 for 38 Members.Pending for Nil Members  |
| 6. | Status of CHQ/Circle legal fund Donation @ Rs.300/ Member | Paid Rs\_11400\_for 38 Members.Pending for Nil Members  |
| 7. | Status Payment of Executive Dairy with probable date for clearing payment  | Year | Due in Rs | Paid in Rs | Pending in Rs | Probable date of payment |
| 2013 |  |  | Nil |  |
| 2014 |  | 9425 | Nil | 7-3-2015 |
| 2015 |  | 50915 | Nil | 7-4,11-5-2015 |
| 8. | Date of Last General Body Meeting  | 23-Jul-2015 |
| 9. | Date of Election of District Body  | 31-7-2014 |
| 10. | Reason for Delay if any for Election of District body not conducted within period of one year | Nil |
| 11. | Organizational matters/ activities at District level | 1)Conducts Regular General body Meetings & Executive Body Meeting of Resolving SNEA Member’s Issue2) Obeys all Dharna & Stike activities according to Circle & CHQ H/Q |
| 12 | Special achievement/s at District level on SNEA (I) Platform if any.  |   |
| 13. | Resolution by last GB Meeting. |
| a. | BSNL Development Issues of SSA | 1)CDMA AMC Issue:- No Support from Any Vendor no repairs of faulty cards2) Repairing of Exchange Cards like PSU should be done at Local Level through vendor on spot.3) Requirement of G-4 Mux Data & Control Card.4) Requirement of NTU for MLLN.5) Requirement of VDSL Card for Broadband  |
| b. | Requirement of laptops for GSM BTS Mtce team of SSA | No. of Mtce Team: 2Available Laptops: 1(Faulty)Additional requirement if any: 2Justification: For Early Mtce. Of Faults of Mobile of 185 ( 2G) BTS,55 (3G) BTS,& 3 BSC |
| c. | Hosting Circle Conference by the District with proposed suitable venue.  |  |
| d. | Stand on Modification/addition/ Deletion in Circle tenure Stations |  |
| e. | Stand of District on Printing & Distribution of Diary by BSNL as well as by SNEA (I)  | Continue as usal |
| f. | Stand on Recruitment of MTs | Not Required,May be posted on promotion as per eligiblity |
| g. | Issues Related to Civil/Electrical/Account wing | Nil |
| 14 | District level issues settled by SNEA(I) CHQ |  Nil |
| 15 | District level issues settled by SNEA(I) MH | 1)Cancellation of Transfer of Shri Shendurkar From Gadchiroli 2) Cancellation of Transfer of Shri Sahastrabudhe From Parbhani3) Cancellation of Transfer of Shri Manaskar from Ratnagiri. |
| 16 | District Works/Issues pending with SNEA(I) MH | 1. Requirement of Staff as Rationalization ratio of Akola SSA is Low among all 30 SSA .
2. Requirement of DGM,Reg.DE,CAO ,SDE,AO & JTO
3. Rule 8 Transfer of C.Shailendra (JTO WTR)
4. Cancellation of Transfer order of Shri S.A.Shendurkar (SDE)
5. Request Transfers of Akola Officers(with Substitute).
 |
| 17 | District Works/Issues pending with SNEA(I) CHQ | 1. Rule 8 Transfer of C.Shailendra (JTO WTR)
 |
| 18 | Any other point not covered above but needs special attention of Circle/CHQ | 1. Fee Issue related to Training for Engg. Vocational Training(Some Standred pattern at Circle level )
2. Payment of Transfer TA Bill Payment of Shri R.S.Ambhore from Shilong to Akola
 |
| 19 | List of paid/unpaid members | Detail list of members showing name, desgn, mobile number, email ID (if possible) with remark of paid/unpaid. |
| 20 |  Status of Present Membership | Breakup of present membership may be submitted in following format. |
| **Break Up of Executives/Membership of SNEA (I) … Akola.. District** |
| **Area** | **Wing/Cadre** | **JTO** | **JAO** | **SDE** | **AO** | **DE** | **CAO** | **DGM** | **GM** | **Total** |
| **Working Strength** | Telecom |  16 |  0 |  20 |  0 |  0 |  0 |  0 |  1 | 38 |
| Civil |  2 | 1  | 2 | 1  |  1 |   |   |   | 7 |
| Electrical |  2 | 0  | 2  |  0 |  1 |   |   |   | 5 |
| Accounts |  0 | 4  |  0 |  1 |   |   |   |   | 5 |
| PA/PS |   |   |  1 |   |   |   |   |   | 1 |
| WTR |  1 |   |  3 |   |  1 |   |   |   | 5 |
| WTP |  2 |   |   |   |  1 |   |   |   | 3 |
| Others  |  1 |   |  1 |   |   |   |   |   | 2 |
| **Total** | **24** | **5** | **30** | **2** | **4** | **0** | **0** | **1** | **66** |
| **SNEA(I) Members** | Telecom |  10 |  0 |  19 |   |   |   |   |   | 29 |
| Civil |  1 |   |  1 |   |   |   |   |   | 2 |
| Electrical |   |   |  1 |   |   |   |   |   | 1 |
| Accounts |   |  0 |   |  0 |   |   |   |   | 0 |
| PA/PS |   |   |  0 |   |   |   |   |   | 0 |
| WTR |  1 |   |  3 |   |  1 |   |   |   | 5 |
| WTP |   |   |   |   |  1 |   |   |   | 1 |
| Others  |  1 |   |  1 |   |   |   |   |   | 2 |
| **Total** | **13** | **0** | **25** | **0** | **2** | **0** | **0** | **0** | **40** |
| **Members of Other Association** | Telecom |  5 |   |  2 |   |   |   |   |  1 | 8 |
| Civil | 1 |  1 |  1 |  1 |  1 |   |   |   | 5 |
| Electrical |  2 |   |  1 |   |  1 |   |   |   | 4 |
| Accounts |   |  4 |   |  1 |   |   |   |   | 5 |
| PA/PS |   |   |  1 |   |   |   |   |   | 1 |
| WTR |   |   |   |   |   |   |   |   | 0 |
| WTP |  2 |   |   |   |   |   |   |   | 2 |
| Others  |   |   |   |   |   |   |   |   | 0 |
| **Total** | **11** | **5** | **5** | **2** | **2** | **0** | **0** | **1** | **25** |
| **Non Members of any association** | Telecom |  1 |   |   |   |   |   |   |   | 1 |
| Civil |   |   |   |   |   |   |   |   |  |
| Electrical |   |   |   |   |   |   |   |   |  |
| Accounts |   |   |   |   |   |   |   |   |  |
| PA/PS |   |   |   |   |   |   |   |   |  |
| WTR |   |   |   |   |   |   |   |   |  |
| WTP |   |   |   |   |   |   |   |   |  |
| Others  |   |   |   |   |   |   |   |   |  |
| **Total** | **1** |  |  |  |  |  |  |  | **1** |

Note: For any additional information, DS may attach separate sheets to this report.

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Marketing & Sales:-

To improve sale of BSNL products:-

GSM Mobile (Prepaid):-

1)General Prepaid FRC Rs 106/107 needs to be reduced to the range of Rs 25-35 as other Private Operators offers. In Rural area Rs 106/107 + Rs 20 SIM Charges is not practicable and affordable.

2 ) Frequent variation/Changes in schemes:- For example Rs 68 STV for 1GB 2G/3G data, since launching of scheme Validity changes are made trice 10 to 7 and now 5 Days, stopping of 50MB data on top ups.

1. Under the heading of tariff rationalization every month disturbing the tariff, which if our employee is unable to understand, how he can tell to customer?
2. Linking MKS III with MKS I & II will show tremendous growth in sale of this popular CUG.
3. Each SSA is given the target of sale about 4000 SIMs per month. But to achieve this magic figure there is no any scheme except MKS III, Sale of General Prepaid is very poor. Free SIM or any other popular schemes
4. As per Circle order dated 10.06.15 that not to print and purchase Marketing Material at SSA level with assurance of providing same with in 4 weeks, still material not received.
5. There is heavy pressure on CSC and field staff to sale SIM card but franchisees and not pressurized and bothered regarding revenue of BSNL.It needs to change structure of same and at each SDCA /Taluka level, agencies which are in need and interested only should be appointed. For Example: Risod CSC Category III sold 214 nos of SIMs in July 15 where as 4 Fran chesses in two Districts(Akola & Washim) are unable to sale even 400 SIMs.
6. Launching of CUG at Particular SSA level,it is essential to popularize same CUG in other SSA too and for that appointment of Nodal at Dist and Taulka level of that organization should be done centrally. For example :Warkari Plan Latur
7. For DSA,we are unable to give him identity that he is our BSNLs authorize person to sale all type of products by giving him dongles,flex,leaflets,posters and any other marketing material.No MNP commission to DSA.MKS III and other CUGs sale should be allowed to DSAs. Commission structure for DSA should be attractive but simple and online as LIC agents are getting

LL and BB:-

1. Installation Charges of Rs 750 for LL and Rs 250 for BB+ Rs 300 for CLIP charges and SD equal to BB plan in First bill feels to customer as ZiZiya Kar.It needs to be restructure.
2. Scheme of BB modem Of Rs 1800 to Rs 1500 is launched but material is not available.
3. For Rural exchanges already working connection goes below 50,But by increasing monthly rent from Rs 52 to 70 to 90 to 110 and now 140,only 10-20 connections are working and that may disconnected very soon.