



Reminder-II


E-File No: BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL_CO Dated: 15.07.2021

To,
The CGMs
All Telecom Circles/ Telecom Districts

**Sub: Termination of FTTH Channel partner agreement on the basis of poor performance-
Regarding**

Ref: E-File No: BSNLCO-NPBB/11(13)/2/2020-NWP-BB-BSNL_CO Dated: 01.04.2021

1. Vide this office letter under reference, it was communicated to all circles that many of the FTTH channel partners are inactive and not meeting the market demand in spite of good brand image of BSNL FTTH services in the general public.
2. A list of FTTH channel partner's territories (Agreements), where partners have **net zero addition** since 01.11.2020 to 15.02.2021, was provided as annexure of the letter under the reference. (uploaded on Intranet portal on 01.03.2021)
3. Further it was requested that in first phase, FTTH channel partners whose **working FTTH connections** are 2 & less and net zero addition since 01.11.2020 (3567 numbers out of 4471) shall be served termination notice immediately by concerned circles and the new FTTH channel partners shall be appointed against the terminated channel partners as per guidelines of TIP to TIP transfer of asset vide this office letter No 64-327/2014-15 NWP-BB/FTTH /circle correspondence Dated: 19.03.2020.
4. Except Kerala and Haryana circle, no other circle has submitted the action taken report on above subject which has been viewed seriously by DIR (CFA).
5. Once again you are requested to take action on urgent basis and compliance report to be sent at email address ftthbsnlco@gmail.com latest by 20 July 2021.


(Sushma Mishra)
GM (NWP-BB)
BSNL CO, New Delhi