

2/FC/2019/ OPEX /4

14th June 2019

To, All CGM BSNL Territorial Telecom Circles.

In the meeting of audit committee of BSNL board, held on 28th May 2019, it was directed to ensure a reduction of operational expenditure of BSNL circles during 2019-20 over 2018-19. In this regard a minimum OPEX (other than employee salaries) reduction target is to be fixed for each circle, which would vary from 25 to 40 percent. Instructions have been issued in the past for OPEX optimization and circles would have already taken steps for reducing costs wherever feasible. However, in order to fix the OPEX budget for 2019-20, each circle is expected to submit a detailed plan of OPEX reduction in 2019-20 over last year, to this office by 20th June 2019. Kindly note, an objective plan detailing expenditure item wise planned reduction and how the same is proposed to be achieved should be clearly enumerated in such plan. Circles may highlight any reduction in expenditure achieved in excess of 10 percent in any expenditure item, during last year, over the previous year (2017-18), and detailed method of the same, which would be shared with all in the HoCC scheduled on 25th June 2019.

(Karuna Raman)

GM (PF/FC)

## Copy to:

- 1. All IFAs BSNL Circles
- 2. All Sr GM/GM (Finance) BSNL CO.

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली - ११०००१ Regd & Corporate Office: Bharat Sanchar Bhawan, H C Mathure iane, Janpath, New Delhi – 110001 Website :www.bsnl.co.in

Endt.No.F/DGM(FC)/Collection Efficiency/2019-2020/03

dated 20.06.2019.

Copy Endorsed to :-

- 1) All Head of SSAs / IFA's in Maharashtra Circle Mumbai -54.
- 2) CE (Civil / Electrical ) Mumbai.
- 3) DGM(CSC)/DGM(TR)/DGM(ERP)/DGM(FC) in Maharashtra Circle Mumbai 54.

For kind information and immediate necessary action please.

Chief Accounts Officer(FC),

O/o CGMT., MH. Circle, Mumbai -54

## **Items of discussions**

- BTS upkeep. Review the cost of manpower engaged for security, and explore possibility of signing an addendum to existing rent agreement with the landlord for watch & ward and remove security guards.
- Broadband provisioning outsourcing while staff is also available. Explore possibility of foreclosing running contracts if staff is available who can be deployed for this work with re training.
- 3 Electricity expenses vigilance activism to carry out surprise checks at higher consumption sites to check abuse by land lords. Benchmarking of electricity consumption for various similarly configured sites to be done and exceptions be identified for further enquiry & control.
- 4 Vacating of space with an objective to surrender electricity connections also. Review of low traffic IP sites to be identified and vacated, if revenue cannot be enhanced.
- At non BSNL low traffic sites, operations to be run on electricity only with adequate battery backup. Operation of AC and DG sets to be stopped. Contract demand to be reduced, and load of standalone sites to be restricted to 8 KVA.
- 6. Maintenance of registers for total energy expense in terms of electricity and diesel at each location & centrally by nodal officer for review.
- 7 Reduction of diesel consumption by CPH monitoring, matching of load with EA capacity.
- 8 Vehicles can be reduced by clubbing the activities.
- 9 Security: replacement of DGR security by BSNL staff or Home Guards etc. Compassionate Ground appointees who may face a challenge in desk job may be assigned watch & ward or reception duties at suitable locations.
- 10 Civil maintenance expenses, horticulture to be assigned to BSNL staff instead of contract.
- 11 No expenses for Data entry operators, BSNL staff deployed to be trained and motivated
- 12 Rent reduction, shifting of exchanges to cheaper premises, no rent for CDMA / WiMaX towers etc. Curtailment of rent escalation or periodic review.
- Equipment load, power plant & battery to be in sync to avoid over provisioned / mismatched power plant & batteries. AMC of DG sets & power plants be reviewed for possibility of ARC.
- 14 Electric supply of staff quarters through commercial connection of exchanges to be disconnected, and residential connections be taken, thus reducing the contract demand as well as incurring lower expenses by employees at residential rates.