



No. 53-7/2019/NOFN/Ops

March 20, 2020  
23

To  
The Chief General Managers  
All Territorial Circles  
BSNL

**Subject: Provisioning of FTTH connections over BharatNet**

Number of communications has been received in this office regarding procedures, rates and tariff for services to be provided using BharatNet. It has also been informed by Circles that due to low demand of FTTH commercial connections in rural areas it is commercially un-viable for BSNL to provide these connections.

In this regard it is informed that the revenue share agreement between BSNL and BBNL had expired from 01.07.2019 and now BSNL intends to enter into Fiber Leasing agreement with BBNL w.e.f 01.07.2019, therefore BSNL will get the lease charges for the network extended to BBNL from Block head quarter to FPOI. At the same time BBNL will charge BSNL for the network elements used by the later to extend telecom services to end user as per tariff defined by BBNL and endorsed by this office letter of even no. dated 03.10.2019. Also the procedure for creation of services in this changed scenario has been defined by BBNL and endorsed by this office letter no. 51-47/2016/NOFN/Ops, dated 21.01.2020, which is to be followed by BSNL field units.

Considering these aspects, Circles are requested to make efforts to utilize BharatNet to the greatest extent possible looking into techno commercial feasibility to BSNL.

Encl. As above

23/3/2020  
GM (NOFN-Ops)

**Copy for kind information to:**

1. Director(CFA), BSNL Board, New Delhi