NOFN – OPERATIONS CELL 6<sup>th</sup> Fl., Bharat Sanchar Bhawan Janpath, New Delhi-110001 Ph. 23765306, Fax 23326663



No. BSNLCO-NOFN/16/2/2020-NOFN OPN

Dated 03 11 2020

To
The Chief General Manager Telecom
Maharashtra Telecom Circle
Mumbai

Subject: Revenue sharing between BSNL and BBNL regarding

Kindly refer to your office letter no. CGMT/MH/NOFN/Audit/P&T/2020-21, dated 31.10.2020 on the above cited subject.

In this regard it is stated that detailed instructions has been issued vide this office letter no. 53-7/2019/NOFN/Ops, dated 23.03.2020 (available on BSNL Intranet) on this subject. Further, Agreement signed between BSNL and BBNL, dated 02.06.2020, is also available on BSNL Intranet. The same may be followed.

This is issued with the approval of competent authority.

DM (NOFN-OPS)

2 mar 03/11/2020

GM (NOFN – OPERATIONS) 6<sup>th</sup> Fl., Bharat Sanchar Bhawan Janpath, New Delhi-110001 Ph. 23765306, Fax 23326663



No. 53-7/2019/NOFN/Ops

March 20, 2020

To
The Chief General Managers
All Territorial Circles
BSNL

## Subject: Provisioning of FTTH connections over BharatNet

Number of communications has been received in this office regarding procedures, rates and tariff for services to be provided using BharatNet. It has also been informed by Circles that due to low demand of FTTH commercial connections in rural areas it is commercially un-viable for BSNL to provide these connections.

In this regard it is informed that the revenue share agreement between BSNL and BBNL had expired from 01.07.2019 and now BSNL intends to enter into Fiber Leasing agreement with BBNL w.e.f 01.07.2019, therefore BSNL will get the lease charges for the network extended to BBNL from Block head quarter to FPOI. At the same time BBNL will charge BSNL for the network elements used by the later to extend telecom services to end user as per tariff defined by BBNL and endorsed by this office letter of even no. dated 03.10.2019. Also the procedure for creation of services in this changed scenario has been defined by BBNL and endorsed by this office letter no. 51-47/2016/NOFN/Ops, dated 21.01.2020, which is to be followed by BSNL field units.

Considering these aspects, Circles are requested to make efforts to utilize BharatNet to the greatest extent possible looking into techno commercial feasibility to BSNL.

Encl. As above

GM (NOFN-Ops)

Copy for kind information to:

1. Director(CFA), BSNL Board, New Delhi

NOFN SECTION
O/o Chief General Manager
Maharashtra Telecom circle
5st floor, "B" Wing, Admn. Bldg
Juhu Road, SantaCruz (W)
Mumbai- 400054.



CGMT/MH/NOFN/Audit/P&T/2020-21/

Dated: 31-10-2020

To Pr. General Manager (NOFN) BSNL, CO, New Delhi.

Sub:- Revenue sharing between BSNL and BBNL regarding.

Respected Sir,

P&T Audit is going on in Maharashtra Circle for BharatNet Phase-1 Project. TAM-21 received from P&T audit, the below mentioned points raised by the auditor.

- (1) Reason for not sharing the revenue for the period from 2019-20 to 2020-21 (up to September 2020).
- (2) Whether the agreement of revenue sharing with BBNL has expired or it has been further extended by the BSNL with the mutual consent of the BBNL. If so, a copy of the same may be furnished.
- (3) If revenue sharing agreement with the BBNL has not been renewed, then what methodology has been adopted by the BSNL for billing of BB/FTTH connection using BharatNet Phase-1 Project.
- (4) Reason for passed on the revenue on provisional basis to BBNL or not shared the revenue on actual basis.

Clarification from the corporate office is required to that queries raised by P&T audit can be resolved.

This is issued with the approval of competent authority.

Asst. General Manager (NOFN)
BSNL, MH Circle, Mumbai-54

Encl: TAM-21 as Annexure.

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Regd. & Corp. Office: Bharat Sanchar Bhawan, H. C. Mathur Lane, Janpath, New Delhi-110001, CIN: U74899DL2000GOI107739, Website: www.bsnl.co.in