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भारत संचार निगम लिमिटेड  
(भारत सरकार का उद्यम)

**BHARAT SANCHAR NIGAM LIMITED**  
(A Government of India Enterprise)

**विवेक बॉझल**

निदेशक (सी.एफ.ए.)  
बी.एस.एन.एल. बोर्ड  
**VIVEK BANZAL**  
Director (C.F.A.)  
B.S.N.L. Board

No. ND/Wings/Corp.Office/2017-18  
Dated : 11.03.2019.

To,

The Chief General Managers,  
Territorial Telecom Circles,  
BSNL.

**Sub:- Awarding the best circle with respect to "Wings" achievement.**

A personalized appreciation letter to CGM and associated officers for best circle in a zone from CMD will be issued, based on the "Wings" achievement which can be calculated as per following formula.

$$\text{"Wings" Indicator} = \frac{\text{No. of "Wings" connections given}}{\text{Total No. of Mobile + Landline + Broadband connections.}}$$

The "Wings" indicator will be calculated on aggregated achievement from July 2018 to March 2019. The "Wings" connections under consideration will be both paid and unpaid connections (Free trial connections).

Similarly the "Wings" indicator of SSAs will be calculated and officers of one SSA per circle will also be awarded by a special appreciation letter to be issued by personal signature of undersigned. Area GMs will be considered as SSA for Kolkata and Chennai telecom district.

(VIVEK BANZAL)

Copy to:-

1. CMD for kind information please.
2. OSD (Wings) to calculate & present above results.