

344558/2021/FIN CM BSNL CO

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No. BSNLCO-FICM/12(11)/1/2021-FIN CM

Dated: 23.06.2021

To

The PGM/ Sr. GM / GM (Finance) / IFAs,
All BSNL Telecom Circles.

Sub: Performance analysis in r/o recovery of outstanding of GSM (Postpaid) upto the month of May 2021 under Project Aishwarya.

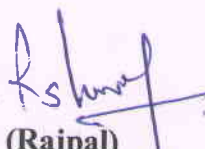
On review of Project Aishwarya Report for GSM (Postpaid), received from Billing Zones (Project Aishwarya Enclosed) regarding, recovery of outstanding upto the month of May 2021, it is observed that Circles are having low collection/achievement for outstanding and lagging behind the assigned target under various segments of Project Aishwarya. Several instructions have been issued from time to time from this office in which all the circles have been instructed to make all out efforts to recover the outstanding dues.

Sl. No.	Periodicity of ABF/Outstanding	Cash Collection Target (in %)	Circles which are lagging behind the given target (Project Aishwarya Report Enclosed)
1.	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.5%	All Circles
2.	ABF of 2021-22 (Jan. to Mar.,2022)	90%	-
3.	Outstanding of 2019-20 to 2020-21	85%	All Circles
4.	Outstanding of 2015-16 to 2018-19	40%	All Circles
5.	Outstanding of 2011-12 to 2014-15	15%	All Circles except Jharkhand
6.	Outstanding up to 2010-11	0%	All Circles

Therefore, it is requested to look into the matter personally and review the recovery of outstanding and take necessary remedial actions to achieve the given targets under various segments of Project Aishwarya.

This is issued with the approval of competent authority.

Encl:-As above.


(Rajpal)
AGM (RM-CM)

Copy for information & necessary action:-

1. CGMs, All BSNL Territorial Circles/Metro Districts.

344558/2021/FIN-GM-BSNL-CO
Service wise and segment wise cash collection target (in terms of amount) in Project Aishwarya:

East Zone		May-21		(Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collection target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
1	2	3	4	5	6	7	8	9 (8-4)
Andaman & Nikobar	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	0.24	0.23	0.11	48.15%	-49.35%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.21	0.18	0.05	25.96%	-59.04%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.15	0.06	0.00	0.50%	-39.50%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.04	0.01	0.00	0.37%	-14.63%
	5	Outstanding upto 2010-11	0.00%	0.45	-	0.00	-	-
		TOTAL -		1.09	0.47	0.16	33.50%	
ASSAM	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	6.62	6.45	4.86	75.42%	-22.08%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	2.68	2.28	0.93	41.07%	-43.93%
	3	Outstanding of 2015-16 to 2018-19	40.00%	2.24	0.90	0.03	3.54%	-36.46%
	4	Outstanding of 2011-12 to 2014-15	15.00%	1.59	0.24	0.00	0.63%	-14.37%
	5	Outstanding upto 2010-11	0.00%	1.26	-	-	-	-
		TOTAL -		14.38	9.86	5.83	59.15%	
BIHAR	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.99	1.94	0.74	38.26%	-59.24%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	4.55	3.87	0.28	7.27%	-77.73%
	3	Outstanding of 2015-16 to 2018-19	40.00%	5.13	2.05	0.00	0.02%	-39.98%
	4	Outstanding of 2011-12 to 2014-15	15.00%	4.37	0.65	0.00	0.07%	-14.93%
	5	Outstanding upto 2010-11	0.00%	3.76	-	0.00	-	-
		TOTAL -		19.80	8.51	1.02	12.02%	
JHARKHAND	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.16	1.13	0.64	56.20%	-41.30%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.61	1.37	0.18	13.30%	-71.70%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.70	0.68	0.00	0.03%	-39.97%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.62	0.09	0.02	17.48%	2.48%
	5	Outstanding upto 2010-11	0.00%	0.60	-	-	-	-
		TOTAL -		5.69	3.27	0.84	25.51%	
NE-1	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.94	1.89	1.51	79.80%	-17.70%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.84	0.71	0.32	45.53%	-39.47%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.74	0.70	0.02	2.30%	-37.70%
	4	Outstanding of 2011-12 to 2014-15	15.00%	3.61	0.54	0.00	0.07%	-14.93%
	5	Outstanding upto 2010-11	0.00%	11.42	-	0.00	-	-
		TOTAL -		19.55	3.84	1.85	48.18%	
NE-2	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.53	1.50	1.07	71.51%	-25.99%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.22	1.04	0.23	22.35%	-62.65%
	3	Outstanding of 2015-16 to 2018-19	40.00%	3.03	1.21	0.00	0.27%	-39.73%
	4	Outstanding of 2011-12 to 2014-15	15.00%	5.87	0.88	0.00	0.02%	-14.98%
	5	Outstanding upto 2010-11	0.00%	2.36	-	0.00	-	-
		TOTAL -		14.01	4.63	1.31	28.22%	
ORISSA	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	2.68	2.61	1.73	66.39%	-31.11%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	3.61	3.07	0.22	7.29%	-77.71%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.47	0.59	0.00	0.07%	-39.93%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.95	0.14	-	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	3.57	-	-	-	-
		TOTAL -		12.28	6.41	1.96	30.53%	
WB	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.11	1.08	0.84	77.86%	-19.64%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.92	0.78	0.13	16.01%	-68.99%
	3	Outstanding of 2015-16 to 2018-19	40.00%	3.53	1.41	0.00	0.07%	-39.93%
	4	Outstanding of 2011-12 to 2014-15	15.00%	3.73	0.56	0.00	0.47%	-14.53%

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Service wise and segment wise cash collection target (in terms of amount) in Project Aishwarya:

East Zone				May-21 (Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collection target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
	5	Outstanding upto 2010-11	0.00%	1.73	-	0.00	-	-
		TOTAL -		11.02	3.83	0.97	25.34%	
KOLKATA TD	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.30	1.27	1.06	82.99%	-14.51%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.81	0.68	0.12	17.01%	-67.99%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.12	0.45	0.00	0.21%	-39.79%
	4	Outstanding of 2011-12 to 2014-15	15.00%	3.09	0.46	0.00	0.01%	-14.99%
	5	Outstanding upto 2010-11	0.00%	2.91	-	-	-	-
		TOTAL -		9.23	2.87	1.17	40.89%	
East Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	18.57	18.10	12.57	69.41%	-28.09%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	16.44	13.97	2.46	17.64%	-67.36%
	3	Outstanding of 2015-16 to 2018-19	40.00%	20.11	8.04	0.05	0.68%	-39.32%
	4	Outstanding of 2011-12 to 2014-15	15.00%	23.87	3.58	0.02	0.60%	-14.40%
	5	Outstanding upto 2010-11	0.00%	28.07	-	0.00	-	-
		TOTAL -		107.06	43.70	15.11	34.57%	

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Service-wise and segment-wise cash collection target (in terms of amount) in Project Aishwarya:

West Zone			May-21	(Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collecti on target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achieve ment	Variance
1	2	3	4	5	6	7	8	9 (8-4)
Chhattisgarh	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.11	1.08	0.87	80.67%	-16.83%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.21	0.18	0.01	7.23%	-77.77%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.57	0.23	0.00	0.13%	-39.87%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.70	0.10	0.00	0.33%	-14.67%
	5	Outstanding upto 2010-11	0.00%	0.80	0.00	0.00	-	-
		TOTAL -		3.39	1.59	0.89	55.80%	
Gujrat	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.93	1.88	1.36	72.51%	-24.99%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.66	0.56	0.36	63.33%	-21.67%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.19	0.08	0.00	0.77%	-39.23%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.16	0.02	-	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	0.07	0.00	0.00	-	-
		TOTAL -		3.01	2.54	1.72	67.63%	
Madhya Pradesh	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	3.07	3.00	2.68	89.50%	-8.00%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.26	1.07	0.22	20.22%	-64.78%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.11	0.44	0.00	0.21%	-39.79%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.40	0.06	0.00	0.18%	-14.82%
	5	Outstanding upto 2010-11	0.00%	0.25	0.00	0.00	-	-
		TOTAL -		6.09	4.57	2.90	63.43%	
Maharashtra	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	5.35	5.21	4.80	92.04%	-5.46%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.65	1.40	0.39	27.62%	-57.38%
	3	Outstanding of 2015-16 to 2018-19	40.00%	2.47	0.99	0.00	0.49%	-39.51%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.79	0.12	0.00	0.23%	-14.77%
	5	Outstanding upto 2010-11	0.00%	0.58	0.00	0.00	-	-
		TOTAL -		10.84	7.72	5.19	67.23%	
West Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	11.46	11.17	9.72	86.97%	-10.53%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	3.78	3.21	0.97	30.26%	-54.74%
	3	Outstanding of 2015-16 to 2018-19	40.00%	4.34	1.74	0.01	0.39%	-39.61%
	4	Outstanding of 2011-12 to 2014-15	15.00%	2.04	0.31	0.00	0.23%	-14.77%
	5	Outstanding upto 2010-11	0.00%	1.71	0.00	0.00	-	-
		TOTAL -		23.33	16.42	10.70	65.12%	

Service-wise and segment-wise cash collection target (in terms of amount) in Project Aishwarya:

North Zone		May-21		(Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collection target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
1	2	3	4	5	6	7	8	9 (8-4)
Punjab	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.65	1.61	1.25	77.67%	-19.83%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.57	0.49	0.11	22.52%	-62.48%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.05	0.02	0.01	30.26%	-9.74%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.06	0.01	0.00	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	0.00	0.00	0.00	-	-
		TOTAL -		2.33	2.12	1.36	64.25%	
Haryana	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.23	1.20	0.94	77.90%	-19.60%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.46	0.39	0.20	50.25%	-34.75%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.34	0.14	0.00	0.08%	-39.92%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.01	0.00	0.00	1.05%	-13.95%
	5	Outstanding upto 2010-11	0.00%	0.00	0.00	0.00	-	-
		TOTAL -		2.04	1.73	1.13	65.49%	
Himachal Pradesh	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.11	1.08	0.98	90.79%	-6.71%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.47	0.40	0.09	21.69%	-63.31%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.37	0.15	0.00	0.84%	-39.16%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.08	0.01	0.00	0.15%	-14.85%
	5	Outstanding upto 2010-11	0.00%	0.02	0.00	0.00	-	-
		TOTAL -		2.04	1.64	1.07	65.36%	
Uttar Pradesh (East)	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	4.30	4.20	3.56	84.77%	-12.73%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	3.40	2.89	0.46	15.84%	-69.16%
	3	Outstanding of 2015-16 to 2018-19	40.00%	3.59	1.44	0.00	0.18%	-39.82%
	4	Outstanding of 2011-12 to 2014-15	15.00%	2.55	0.38	0.00	0.05%	-14.95%
	5	Outstanding upto 2010-11	0.00%	4.27	0.00	0.00	-	-
		TOTAL -		18.12	8.91	4.02	45.11%	
Uttar Pradesh (West)	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	1.92	1.87	1.23	65.75%	-31.75%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	5.89	5.01	0.32	6.32%	-78.68%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.88	0.75	0.01	0.68%	-39.32%
	4	Outstanding of 2011-12 to 2014-15	15.00%	1.16	0.17	0.00	0.09%	-14.91%
	5	Outstanding upto 2010-11	0.00%	1.92	0.00	0.00	-	-
		TOTAL -		12.76	7.80	1.55	19.88%	
Uttaranchal	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	0.78	0.76	0.61	81.04%	-16.46%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.40	0.34	0.06	17.85%	-67.15%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.58	0.23	0.00	1.76%	-38.24%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.72	0.11	0.00	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	0.32	0.00	0.00	-	-
		TOTAL -		2.79	1.44	0.68	47.26%	
Rajasthan	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	2.65	2.59	2.45	94.87%	-2.63%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	0.60	0.51	0.10	19.80%	-65.20%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.32	0.13	0.00	1.51%	-38.49%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.03	0.00	0.00	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	0.00	0.00	0.00	-	-
		TOTAL -		3.60	3.23	2.56	79.25%	
Jammu & Kashmir	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	7.69	7.50	6.47	86.33%	-11.17%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	5.34	4.54	1.14	25.09%	-59.91%
	3	Outstanding of 2015-16 to 2018-19	40.00%	14.28	5.71	0.03	0.46%	-39.54%
	4	Outstanding of 2011-12 to 2014-15	15.00%	8.53	1.28	0.00	0.04%	-14.96%
	5	Outstanding upto 2010-11	0.00%	10.77	0.00	0.00	-	-
		TOTAL -		46.61	19.03	7.64	40.15%	

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Service-wise and segment-wise cash collection target (in terms of amount) in Project Aishwarya:

North Zone		May-21		(Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collection target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
North Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	21.33	20.80	17.50	84.11%	-13.39%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	17.14	14.57	2.47	16.94%	-68.06%
	3	Outstanding of 2015-16 to 2018-19	40.00%	21.39	8.56	0.05	0.55%	-39.45%
	4	Outstanding of 2011-12 to 2014-15	15.00%	13.13	1.97	0.00	0.05%	-14.95%
	5	Outstanding upto 2010-11	0.00%	17.30	0.00	0.00	-	-
		TOTAL -		90.29	45.90	20.01	43.61%	

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Service-wise and segment-wise cash collection target (in terms of amount) in Project Aishwarya:

South Zone				May-21 (Amount in crore of rupees)				
Name of Circle	Srl.	Periodicity of ABF / Outstanding	Cash collection target (on ABF/OS)	GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
1	2	3	4	5	6	7	8	9 (8-4)
Andhra Pradesh	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	6.50	6.34	4.00	63.18%	-34.32%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	6.04	5.13	0.99	19.38%	-65.62%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.65	0.26	0.01	2.11%	-37.89%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.19	0.03	0.00	0.35%	-14.65%
	5	Outstanding upto 2010-11	0.00%	0.11	0.00	0.00	-	-
		TOTAL -		13.48	11.76	5.00	42.57%	
Karnataka	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	7.36	7.18	5.20	72.41%	-25.09%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	4.34	3.69	0.82	22.30%	-62.70%
	3	Outstanding of 2015-16 to 2018-19	40.00%	1.38	0.55	0.00	0.87%	-39.13%
	4	Outstanding of 2011-12 to 2014-15	15.00%	1.04	0.16	0.00	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	0.34	0.00	0.00	-	-
		TOTAL -		14.46	11.57	6.02	52.05%	
Kerala	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	7.49	7.31	6.58	90.02%	-7.48%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.48	1.25	0.49	39.32%	-45.68%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.80	0.32	0.00	0.09%	-39.91%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.20	0.03	0.00	0.33%	-14.67%
	5	Outstanding upto 2010-11	0.00%	0.01	0.00	0.00	-	-
		TOTAL -		9.97	8.91	7.07	79.37%	
Tamilnadu	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	5.84	5.69	5.18	90.99%	-6.51%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	1.77	1.51	0.23	14.99%	-70.01%
	3	Outstanding of 2015-16 to 2018-19	40.00%	2.85	1.14	0.03	2.28%	-37.72%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.18	0.03	0.00	0.00%	-15.00%
	5	Outstanding upto 2010-11	0.00%	1.89	0.00	0.00	-	-
		TOTAL -		12.53	8.36	5.43	64.92%	
Chennai TD	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	5.69	5.55	3.90	70.23%	-27.27%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	3.63	3.09	0.05	1.63%	-83.37%
	3	Outstanding of 2015-16 to 2018-19	40.00%	0.86	0.34	0.00	0.12%	-39.88%
	4	Outstanding of 2011-12 to 2014-15	15.00%	0.68	0.10	0.00	0.59%	-14.41%
	5	Outstanding upto 2010-11	0.00%	0.10	0.00	0.00	-	-
		TOTAL -		10.96	9.08	3.95	43.48%	
South Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	32.88	32.06	24.85	77.52%	-19.98%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	17.25	14.67	2.59	17.63%	-67.37%
	3	Outstanding of 2015-16 to 2018-19	40.00%	6.54	2.61	0.04	1.42%	-38.58%
	4	Outstanding of 2011-12 to 2014-15	15.00%	2.30	0.34	0.00	0.23%	-14.77%
	5	Outstanding upto 2010-11	0.00%	2.44	0.00	0.00	-	-
		TOTAL -		61.41	49.68	27.48	55.30%	

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Service-wise and segment-wise cash collection target (in terms of amount) in Project Aishwarya:

Name of Circle	Srl.	Consolidated Periodicity of ABF / Outstanding	May-21 Cash collection target (on ABF/OS)	(Amount in crore of rupees)				
				GSM (Postpaid)				
				ABF / OS	Cash collection target in amount	Amount Recoverd during 2021-22 (Upto May-2021)	% Achievement	Variance
1	2	3	4	5	6	7	8	9 (8-4)
East Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	18.57	18.10	12.57	69.41%	-28.09%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	16.44	13.97	2.46	17.64%	-67.36%
	3	Outstanding of 2015-16 to 2018-19	40.00%	20.11	8.04	0.05	0.68%	-39.32%
	4	Outstanding of 2011-12 to 2014-15	15.00%	23.87	3.58	0.02	0.60%	-14.40%
	5	Outstanding upto 2010-11	0.00%	28.07	-	0.00	-	-
		TOTAL -		107.06	43.70	15.11	34.57%	
West Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	11.46	11.17	9.72	86.97%	-10.53%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	3.78	3.21	0.97	30.26%	-54.74%
	3	Outstanding of 2015-16 to 2018-19	40.00%	4.34	1.74	0.01	0.39%	-39.61%
	4	Outstanding of 2011-12 to 2014-15	15.00%	2.04	0.31	0.00	0.23%	-14.77%
	5	Outstanding upto 2010-11	0.00%	1.71	0.00	0.00	-	-
		TOTAL -		23.33	16.42	10.70	65.12%	
North Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	21.33	20.80	17.50	84.11%	-13.39%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	17.14	14.57	2.47	16.94%	-68.06%
	3	Outstanding of 2015-16 to 2018-19	40.00%	21.39	8.56	0.05	0.55%	-39.45%
	4	Outstanding of 2011-12 to 2014-15	15.00%	13.13	1.97	0.00	0.05%	-14.95%
	5	Outstanding upto 2010-11	0.00%	17.30	0.00	0.00	-	-
		TOTAL -		90.29	45.90	20.01	43.61%	
South Zone Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	32.88	32.06	24.85	77.52%	-19.98%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	17.25	14.67	2.59	17.63%	-67.37%
	3	Outstanding of 2015-16 to 2018-19	40.00%	6.54	2.61	0.04	1.42%	-38.58%
	4	Outstanding of 2011-12 to 2014-15	15.00%	2.30	0.34	0.00	0.23%	-14.77%
	5	Outstanding upto 2010-11	0.00%	2.44	0.00	0.00	-	-
		TOTAL -		61.41	49.68	27.48	55.30%	
Grand Total	1(a)	ABF of 2021-22 (Apr.,2021 to Dec.,2021)	97.50%	84.24	82.13	64.63	78.69%	-18.81%
	1(b)	ABF of 2021-22 (Jan.,2022 to Mar.,2022)	90.00%	-	-	-	-	-
	2	Outstanding of 2019-20 to 2020-21	85.00%	54.61	46.42	8.49	18.29%	-66.71%
	3	Outstanding of 2015-16 to 2018-19	40.00%	52.38	20.95	0.15	0.69%	-39.31%
	4	Outstanding of 2011-12 to 2014-15	15.00%	41.34	6.20	0.02	0.39%	-14.61%
	5	Outstanding upto 2010-11	0.00%	49.52	0.00	0.00	-	-
		TOTAL -		282.08	155.70	73.29	47.07%	