

342308/2021/FIN CM BSNL CO



भारत संचार निगम लिमिटेड

(भारत सरकार का उपक्रम)

BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

Revenue Management-Consumer Mobility Section

Corporate Office, BSNL

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☎: 011-23765279

No:- BSNLCO-FICM/11(11)/1/2021-FIN CM

Dated: 22.06.2021

To,

All CGMs / IFAs

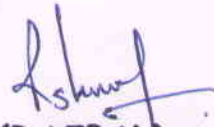
BSNL Telecom Circle / Metro Districts.

Sub: GSM Revenue Performance Report upto the month of May-2021.

GSM Revenue Performance Report for the month of May-2021 with respect to Revenue, Collection, ARPU, Outstanding etc., is enclosed in the Annexure Part-I to Part-X for kind information and review.

Additional Annexure I & II for the month of May-2021 are also enclosed for internal assessment by respective circles.

Encl: As above.


(RAJPAL)
AGM (RM-CM)

SL.	Name	Design	Contact Number	Email ID
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Bharat Sanchar Nigam Limited, RM-CM Section o/o GM(Fin-CM), BSNL Corporate Office, New Delhi-110001

GSM Sub-Ledger Report - Details as on May-2021

Sl. No.	Part	Report
1	PART-I	Revenue Details (Postpaid, Prepaid & Total Revenue for & upto the month)
2	PART-II	No. of Connections & ARPU Details
3	PART-III	Postpaid Billing, Collection & Outstanding
4	PART-IV	Circle-wise ranking with respect to Billing, Collection & Outstanding
5	PART-V	Postpaid Age-wise Outstanding Details
6	PART-VI	Revenue Comparison (Current year month with corresponding year month)
7	PART-VII	Outstanding & Collection Efficiency (Target Vs. Actual)
8	Part-VIII	Revenue target & achievement as on May-2021
9	Part-VIII-B	Revenue target & achievement as on May-2021 (including Push)
10	PART-IX	Revenue Comparison (Monthly & Cumulative - Current year with Corresponding year)
11	PART-X	Month-wise Total Revenue, Comparison with Average and Last Month Revenue
12	Additioanl Annexure-I	Revenue Comparison (Total Revenue includes Postpaid + IN Prepaid + PUSH, NMRC & VNO)
13	Additioanl Annexure-II	Revenue Comparison (Total Revenue includes Postpaid + Prepaid + PUSH, NMRC & VNO)

GSM Performance Report - PART I							
GSM Revenue as on May-2021							
Zone	Circle	(Amount in Rs. Lacs)					
		Postpaid		Prepaid		Total (Postpaid+Prepaid)	
		For the Month	Upto the Month	For the Month	Upto the Month	For the Month	Upto the Month
East	ANDAMAN & NICOBAR	11.81	23.55	126.22	305.42	138.03	328.97
	ASSAM	323.83	652.21	292.00	669.82	615.83	1322.03
	BIHAR	98.83	196.54	1147.41	1943.05	1246.24	2139.59
	JHARKHAND	58.60	115.14	162.67	277.60	221.27	392.74
	KOLKATA	64.74	129.54	1070.17	2063.87	1134.91	2193.41
	NORTH EAST - I	96.05	192.43	133.63	295.10	229.68	487.53
	NORTH EAST - II	75.18	151.30	49.52	131.62	124.70	282.92
	ORISSA	128.96	241.42	668.80	1710.42	797.76	1951.84
	WEST BENGAL	55.27	109.45	1362.53	2866.66	1417.80	2976.11
West	CHHATISGARH	52.30	107.10	213.22	414.46	265.52	521.56
	GUJARAT	98.74	187.87	2847.05	5038.54	2945.79	5226.41
	MADHYA PRADESH	150.07	302.48	250.32	441.09	400.39	743.57
	MAHARASHTRA	261.98	516.18	1967.19	4213.62	2229.17	4729.80
North	HARYANA	59.33	121.64	377.40	790.39	436.73	912.03
	HIMACHAL PRADESH	53.98	108.76	192.57	481.78	246.55	590.54
	JAMMU & KASHMIR	371.43	756.02	247.87	543.32	619.30	1299.34
	PUNJAB	71.67	161.28	2995.27	5814.37	3066.94	5975.65
	RAJASTHAN	132.83	261.61	524.72	951.42	657.55	1213.03
	UTTAR PRADESH (EAST)	212.95	426.42	1020.56	2012.58	1233.51	2439.00
	UTTAR PRADESH (WEST)	93.70	188.50	1377.73	2524.74	1471.43	2713.24
	UTTARANCHAL	37.98	75.50	85.33	236.89	123.31	312.39
South	ANDHRA PRADESH	308.71	630.28	7936.43	14392.65	8245.14	15022.93
	CHENNAI	262.49	536.37	309.40	666.22	571.89	1202.59
	KARNATAKA	363.94	725.68	967.29	2150.97	1331.23	2876.65
	KERALA	356.56	737.77	1862.51	4715.50	2219.07	5453.27
	TAMILNADU	284.91	575.73	1756.46	4237.46	2041.37	4813.19
Total As on 31-05-2021		4086.85	8230.75	29944.27	59889.55	34031.12	68120.30
Total As on 31-05-2020		4874.05	9766.91	35654.62	64810.24	40528.67	74577.15

GSM - Performance Report - PART II
Number of connections, ARPU as on May-2021

Zone	Circle	Working Connections (in Lakhs)											
		POST-PAID				PRE-PAID				TOTAL (POSTPAID + PREPAID)			
		Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)	Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)	Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)
East	ANDAMAN & NICOBAR	0.52	0.52	0.00	22.62	2.87	2.87	0.00	53.37	3.39	3.39	0.00	48.69
	ASSAM	1.37	0.34	-1.03	289.46	28.49	6.46	-22.03	14.60	29.86	6.80	-23.06	27.30
	BIHAR	2.57	1.37	-1.20	43.01	38.55	28.52	-10.03	26.77	41.12	29.89	-11.23	27.72
	JHARKHAND	0.30	0.42	0.12	174.00	16.14	24.24	8.10	7.64	16.44	24.66	8.22	10.58
	KOLKATA	0.41	0.50	0.09	147.11	24.04	9.08	-14.96	50.28	24.45	9.58	-14.87	52.29
	NORTH EAST - I	0.51	0.52	0.01	184.23	9.08	63.57	54.49	6.50	9.59	64.09	54.50	10.46
	NORTH EAST - II	0.34	0.51	0.17	193.97	6.44	21.40	14.96	6.47	6.78	21.91	15.13	13.29
	ORISSA	0.52	2.57	2.05	56.14	63.39	38.43	-24.96	14.91	63.91	41.00	-22.91	15.64
	WEST BENGAL	0.47	0.29	-0.18	127.37	21.46	16.14	-5.32	71.11	21.93	16.43	-5.50	72.27
West	CHHATISGARH	0.28	0.27	-0.01	190.27	21.28	21.28	0.00	9.72	21.56	21.55	-0.01	12.04
	GUJARAT	0.40	0.39	-0.01	235.63	58.60	58.60	0.00	42.98	59.00	58.99	-0.01	44.26
	MADHYA PRADESH	0.85	0.84	-0.01	177.01	39.79	39.79	0.00	5.51	40.64	40.63	-0.01	9.07
	MAHARASHTRA	2.40	2.30	-0.10	107.37	65.16	65.16	0.00	32.24	67.56	67.46	-0.10	34.87
North	HARYANA	1.34	1.30	-0.04	44.96	48.80	48.80	0.00	8.08	50.14	50.10	-0.04	9.06
	HIMACHAL PRADESH	0.25	0.25	0.00	211.93	29.87	29.70	-0.17	8.07	30.12	29.95	-0.17	9.79
	JAMMU & KASHMIR	2.03	2.01	-0.02	179.59	10.82	10.85	0.03	25.12	12.85	12.86	0.01	49.57
	PUNJAB	0.95	0.96	0.01	83.86	55.78	54.28	-1.50	52.22	56.73	55.24	-1.49	52.75
	RAJASTHAN	0.77	0.78	0.01	169.26	62.24	60.94	-1.30	7.65	63.01	61.72	-1.29	9.62
	UTTAR PRADESH (EAST)	0.78	0.78	0.00	268.93	112.82	111.80	-1.02	8.92	113.60	112.58	-1.02	10.71
	UTTAR PRADESH (WEST)	0.30	0.30	0.00	312.46	43.72	43.25	-0.47	28.89	44.02	43.55	-0.47	30.82
	UTTARANCHAL	0.12	0.13	0.01	293.67	14.26	14.26	0.00	8.31	14.38	14.39	0.01	10.83
South	ANDHRA PRADESH	2.33	2.33	0.00	133.24	93.72	89.55	-4.17	77.50	96.05	91.88	-4.17	78.86
	CHENNAI	5.41	5.59	0.18	47.04	14.72	14.75	0.03	22.61	20.13	20.34	0.21	29.39
	KARNATAKA	1.73	1.74	0.01	207.58	69.76	69.80	0.04	15.38	71.49	71.54	0.05	20.04
	KERALA	2.27	2.27	0.00	160.98	106.59	106.66	0.07	22.10	108.86	108.93	0.07	24.99
	TAMILNADU	1.94	1.94	0.00	146.52	93.85	93.92	0.07	22.56	95.79	95.86	0.07	25.07
	Total As on 31-05-2021	31.17	31.22	0.05	127.49	1152.23	1144.10	-8.13	25.98	1183.40	1175.32	-8.08	28.67
	Total As on 31-05-2020	30.37	30.27	-0.10	158.71	1168.38	1170.69	2.31	27.72	1198.75	1200.96	2.21	31.04

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GSM Performance Report - PART III																					
CMTS-Postpaid Billing, Collection and Outstanding as on May-2021																					
Zone	Circle	Amount in Lakhs of Rupees															% Gross o/s to ABF	% > 3 months o/s to ABF	Collection Efficiency (%)		
		Opening Balance	Net Amount Billed For (excluding Late Fee)	Net Late Fee billed	Net Amount Billed For (including Late Fee)	Amount Recovered	Adjustment due to Reconciliation	Write Off	Closing Balance	More than 3 months old o/s	Cumulative Net ABF excluding L/F during the year	Cumulative Net L/F billed during the year	Cumulative total ABF including L/F	Cumulative amount Recovered upto the month	Cumulative Adjustment due to Reconciliation	Cumulative amount Written Off upto the month			2nd Month	3rd Month	6th Month
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
East	ANDAMAN & NICOBAR	90.02	11.65	0.16	11.81	9.24	0.00	0.00	92.59	75.66	23.25	0.30	23.55	15.79	0.00	0.00	2.05	1.69	53.40	60.74	99.03
	ASSAM	786.47	319.23	4.60	323.83	275.40	0.00	0.05	834.85	635.26	643.65	8.56	652.21	583.26	0.00	11.04	0.37	0.28	83.92	91.65	97.49
	BIHAR	1829.83	97.07	1.76	98.83	52.76	0.00	0.00	1875.89	1717.85	193.58	2.96	196.54	102.36	0.00	0.03	3.85	3.55	42.81	65.52	74.34
	JHARKHAND	468.59	57.82	0.78	58.60	42.81	0.00	0.00	484.38	416.38	113.60	1.54	115.14	83.54	0.00	0.01	1.19	1.03	63.48	74.67	85.69
	KOLKATA	796.32	63.94	0.80	64.74	56.50	0.00	0.08	804.47	776.25	128.05	1.49	129.54	117.29	0.00	0.08	1.54	1.49	88.46	94.19	95.85
	NORTH EAST - I	1766.43	94.87	1.18	96.05	94.45	0.00	0.01	1768.03	1721.18	190.26	2.17	192.43	185.14	0.00	0.37	2.57	2.51	88.70	95.37	98.31
	NORTH EAST - II	1251.23	73.88	1.30	75.18	59.91	0.00	1.05	1265.45	1213.87	148.90	2.40	151.30	130.57	0.00	2.92	2.04	1.96	81.91	92.30	97.28
	ORISSA	725.67	126.41	2.55	128.96	95.76	0.00	0.01	758.86	646.41	115.82	125.60	241.42	442.76	0.00	0.01	0.80	0.68	76.06	80.97	89.39
	WEST BENGAL	998.96	54.58	0.69	55.27	51.08	0.00	1.13	1002.02	970.70	108.25	1.20	109.45	97.17	0.00	1.38	1.84	1.79	84.12	90.71	93.23
West	CHHATISGARH	247.74	51.51	0.79	52.30	50.17	0.00	0.06	249.81	222.28	105.68	1.42	107.10	88.90	0.00	0.15	0.68	0.61	91.28	93.06	99.19
	GUJARAT	121.91	97.64	1.10	98.74	92.00	0.00	0.00	128.65	70.73	186.04	1.83	187.87	171.79	0.00	0.48	0.13	0.07	85.90	98.26	98.78
	MADHYA PRADESH	314.93	148.70	1.37	150.07	145.91	0.00	0.00	319.10	274.68	299.89	2.59	302.48	290.00	0.00	0.03	0.27	0.24	92.22	96.52	96.97
	MAHARASHTRA	570.84	258.72	3.26	261.98	268.58	0.00	0.00	564.24	501.78	509.48	6.70	516.18	518.87	0.00	0.56	0.20	0.17	94.92	97.27	97.95
North	HARYANA	89.37	58.47	0.86	59.33	58.13	0.00	4.53	86.03	52.00	120.15	1.49	121.64	113.39	0.00	4.57	0.25	0.15	86.61	92.56	97.01
	HIMACHAL PRADESH	95.76	53.25	0.73	53.98	53.24	0.00	0.22	96.28	81.11	107.32	1.44	108.76	107.01	0.00	0.71	0.26	0.22	93.09	95.71	96.10
	JAMMU & KASHMIR	3914.34	358.92	12.51	371.43	388.73	0.00	0.00	3897.05	3758.18	730.63	25.39	756.02	764.01	0.00	0.08	1.00	0.97	91.25	95.53	97.00
	PUNJAB	98.63	70.55	1.12	71.67	74.02	0.00	0.17	96.11	51.11	159.06	2.22	161.28	136.28	0.00	0.45	0.20	0.11	74.91	93.20	95.10
	RAJASTHAN	102.66	131.49	1.34	132.83	131.49	0.00	0.00	104.00	80.81	259.26	2.35	261.61	255.73	0.00	0.05	0.08	0.06	95.77	97.46	97.73
	UTTAR PRADESH (EAST)	1406.11	210.72	2.23	212.95	209.61	0.00	0.53	1408.92	1274.13	421.47	4.95	426.42	401.91	0.00	1.54	0.86	0.78	85.66	76.71	93.10
	UTTAR PRADESH (WEST)	1108.45	92.79	0.91	93.70	80.96	0.00	0.00	1121.20	962.09	186.79	1.71	188.50	155.10	0.00	0.02	1.90	1.64	70.57	41.36	87.15
	UTTARANCHAL	206.36	37.50	0.48	37.98	33.30	0.00	0.00	211.04	192.33	74.63	0.87	75.50	67.99	0.00	0.00	0.79	0.72	89.61	93.83	92.70
South	ANDHRA PRADESH	756.59	304.55	4.16	308.71	236.98	0.00	0.31	828.00	502.96	622.48	7.80	630.28	500.40	0.00	0.31	0.47	0.29	67.91	75.12	83.87
	CHENNAI	575.71	260.77	1.72	262.49	169.48	0.00	0.00	668.71	475.21	532.83	3.54	536.37	394.83	0.00	0.00	0.54	0.39	81.31	89.71	86.02
	KARNATAKA	794.79	361.23	2.71	363.94	325.42	0.00	0.00	833.31	567.98	720.88	4.80	725.68	602.31	0.00	0.00	0.43	0.29	77.24	84.62	94.35
	KERALA	258.43	352.54	4.02	356.56	336.59	0.00	0.00	278.41	182.87	729.67	8.10	737.77	707.04	0.00	0.00	0.13	0.08	90.75	97.03	98.84
	TAMILNADU	657.69	282.51	2.40	284.91	240.72	0.00	0.00	701.89	558.12	569.26	6.47	575.73	543.00	0.00	0.22	0.29	0.23	96.74	77.57	99.43
Total As on 31-05-2021		20033.79	4031.36	55.49	4086.85	3633.23	0.00	8.14	20479.27	17981.94	8000.91	229.84	8230.75	7576.41	0.00	25.01	0.67	0.59	84.02	86.48	94.12
Total As on 31-05-2020		26286.35	4789.45	84.60	4874.05	5064.73	0.00	75.68	26019.99	23017.08	9639.30	127.61	9766.91	9103.48	0.00	100.36	0.87	0.77	82.81	87.41	94.47

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GSM Performance Report - PART IV

CIRCLE-WISE RANKING ON KEY PERFORMANCE INDICATORS WITH RESPECT TO BILLING, COLLECTION & OUTSTANDING -May-2021

Zone	Circle	Postpaid									Prepaid				Total (Postpaid+Prepaid)			
		Amount Billed For (incl. L/F)	Cumulative Net ABF during the year (incl. L/F)	No. of Mobiles (incl. SVC & M.P.Categ)	Revenue / Mobile / Month [Rs.]	% Gross o/s to ABF	% of >3 months ' old o/s to ABF	Collection Efficiency (%)			Revenue during the month	Cumulative Revenue during the year	No. of Mobiles (incl. SVC & MP Categ)	Revenue / Mobile / Month [Rs.]	Revenue during the month (incl. Postpaid L/F)	Cumulative Revenue during the year (incl. Postpaid L/F)	No. of Mobiles (incl. SVC & MP Categ)	Revenue / Mobile / Month [Rs.]
								2nd Month	3rd Month	6th Month								
East	ANDAMAN & NICOBAR	26	26	15	26	24	22	25	25	3	24	22	26	3	24	24	26	6
	ASSAM	4	4	21	3	10	10	16	15	9	17	16	25	16	16	14	25	12
	BIHAR	13	13	9	25	26	26	26	24	26	9	12	16	9	10	12	16	11
	JHARKHAND	21	21	19	13	19	19	24	23	24	22	24	17	23	23	23	17	21
	KOLKATA	19	19	17	16	20	20	11	9	15	10	10	24	5	12	11	24	4
	NORTH EAST - I	15	14	15	10	25	25	10	8	6	23	23	7	24	22	22	7	22
	NORTH EAST - II	17	18	17	8	23	24	17	14	10	26	26	18	25	25	26	18	17
	ORISSA	12	12	2	22	16	15	20	19	21	13	13	14	15	13	13	13	16
	WEST BENGAL	22	22	22	19	21	23	15	16	18	8	7	20	2	8	7	21	2
West	CHHATISGARH	24	24	24	9	14	14	6	12	2	20	21	19	17	20	21	19	18
	GUJARAT	14	16	20	5	2	2	13	1	5	3	3	9	6	3	4	9	7
	MADHYA PRADESH	10	10	12	12	8	9	5	5	13	18	20	13	26	19	19	14	25
	MAHARASHTRA	8	8	4	20	4	6	3	3	7	4	6	6	7	4	6	6	8
North	HARYANA	20	20	10	24	6	5	12	13	11	15	15	11	20	18	17	11	25
	HIMACHAL PRADESH	23	23	25	6	7	7	4	6	14	21	19	15	21	20	20	15	23
	JAMMU & KASHMIR	1	1	6	11	18	18	7	7	12	19	18	23	10	16	14	23	2
	PUNJAB	18	17	11	21	4	4	21	11	16	2	2	10	4	4	4	10	4
	RAJASTHAN	11	11	13	14	1	1	2	2	8	14	14	8	22	11	11	7	26
	UTTAR PRADESH (EAST)	9	9	13	4	17	17	14	21	19	11	11	1	18	9	8	1	24
	UTTAR PRADESH (WEST)	16	15	22	1	22	21	22	26	22	7	8	12	8	10	10	12	17
	UTTARANCHAL	25	25	26	2	15	16	9	10	20	25	25	22	19	23	23	21	20
South	ANDHRA PRADESH	5	5	3	18	12	11	23	22	25	1	1	4	1	1	1	4	1
	CHENNAI	7	7	1	23	13	13	18	17	23	16	17	21	11	17	17	20	10
	KARNATAKA	2	3	8	7	11	11	19	18	17	12	9	5	14	9	8	5	15
	KERALA	3	2	5	15	2	3	8	4	4	5	4	2	13	5	3	2	14
	TAMILNADU	6	6	7	17	9	8	1	20	1	6	5	3	12	6	5	3	13

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GSM - PERFORMANCE REPORT - PART V
GSM-POSTPAID AGE WISE OUTSTANDING AS ON May-2021 (in Lacs of Rs.)

Zone	CIRCLE	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto May-21)	TOTAL	CIRCLE WISE OS TO TOTAL ABF OF RESPECTIVE YEAR						CIRCLE WISE OS TO TOTAL OS OF BSNL OF RESPECTIVE						YEAR WISE OS TO THE TOTAL OS OF THE RESPECTIVE							
									Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto May-21)	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto May-21)	TOTAL	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto May-21)	TOTAL
East	ANDAMAN & NICOBAR	50.73	3.49	9.90	0.94	14.99	12.53	92.58	1.28	2.19	6.75	0.89	13.41	52.78	0.44	0.27	0.77	0.07	0.48	0.66	0.45	54.80	3.77	10.69	1.02	16.19	13.53	100.00
	ASSAM	356.72	61.28	77.09	37.42	131.09	171.24	834.84	0.18	0.63	1.16	0.72	2.88	25.89	3.11	4.70	6.03	2.67	4.19	8.97	4.08	42.73	7.34	9.23	4.48	15.70	20.51	100.00
	BIHAR	1142.14	94.96	89.21	122.86	303.04	123.67	1875.88	2.71	4.29	5.33	9.45	24.06	62.30	9.97	7.29	6.98	8.75	9.68	6.48	9.16	60.89	5.06	4.76	6.55	16.15	6.59	100.00
	JHARKHAND	221.13	41.04	28.12	48.25	93.79	52.04	484.37	0.61	2.68	2.46	5.10	11.63	44.75	1.93	3.15	2.20	3.44	2.99	2.73	2.37	45.65	8.47	5.81	9.96	19.36	10.74	100.00
	KOLKATTA	648.97	31.76	30.86	26.59	41.77	24.53	804.48	1.39	1.64	2.19	2.46	4.64	18.80	5.67	2.44	2.41	1.89	1.33	1.28	3.93	80.67	3.95	3.84	3.31	5.19	3.05	100.00
	NORTH EAST - I	1590.47	54.25	30.62	26.10	24.23	42.36	1768.03	2.59	2.06	1.65	1.80	1.88	21.81	13.89	4.16	2.39	1.86	0.77	2.22	8.63	89.96	3.07	1.73	1.48	1.37	2.40	100.00
	NORTH EAST - II	978.48	102.61	40.94	65.97	31.79	45.65	1265.44	1.75	4.47	2.56	5.41	3.08	29.86	8.54	7.88	3.20	4.70	1.02	2.39	6.18	77.32	8.11	3.24	5.21	2.51	3.61	100.00
	ORISSA	269.70	21.36	60.89	128.74	191.10	87.07	758.86	0.32	0.55	2.31	6.55	10.82	32.52	2.35	1.64	4.76	9.17	6.10	4.56	3.71	35.54	2.81	8.02	16.96	25.18	11.47	100.00
	WEST BENGAL	777.97	74.00	45.54	36.84	41.46	26.22	1002.03	1.57	4.21	3.59	3.91	5.17	23.62	6.79	5.68	3.56	2.62	1.32	1.37	4.89	77.64	7.39	4.54	3.68	4.14	2.62	100.00
West	CHHATISGARH	176.30	12.92	17.12	10.37	9.38	23.73	249.82	0.55	0.84	1.46	1.07	1.25	21.23	1.54	0.99	1.34	0.74	0.30	1.24	1.22	70.57	5.17	6.85	4.15	3.75	9.50	100.00
	GUJARAT	23.35	9.47	8.88	15.87	14.62	56.46	128.65	0.03	0.33	0.44	1.01	1.17	28.22	0.20	0.73	0.69	1.13	0.47	2.96	0.63	18.15	7.36	6.90	12.34	11.36	43.89	100.00
	MADHYA PRADESH	124.50	27.56	23.43	41.42	63.03	39.15	319.09	0.12	0.55	0.70	1.60	2.97	12.63	1.09	2.12	1.83	2.95	2.01	2.05	1.56	39.02	8.64	7.34	12.98	19.75	12.27	100.00
	MAHARASHTRA	271.13	49.86	62.51	54.78	71.12	54.84	564.24	0.10	0.54	1.09	1.28	1.93	10.17	2.37	3.83	4.89	3.90	2.27	2.87	2.76	48.05	8.84	11.08	9.71	12.60	9.72	100.00
North	HARYANA	6.28	8.54	15.19	9.78	16.58	29.66	86.03	0.02	0.90	2.34	1.49	2.54	23.81	0.05	0.66	1.19	0.70	0.53	1.55	0.42	7.30	9.93	17.66	11.37	19.27	34.48	100.00
	HIMACHAL PRADESH	19.42	13.84	12.32	17.28	20.67	12.74	96.27	0.06	0.82	1.16	1.94	2.66	11.38	0.17	1.06	0.96	1.23	0.66	0.67	0.47	20.17	14.38	12.80	17.95	21.47	13.23	100.00
	JAMMU & KASHMIR	2781.33	405.51	168.45	234.51	185.54	121.71	3897.05	0.78	3.31	2.15	3.22	3.43	15.73	24.28	31.13	13.17	16.70	5.92	6.38	19.03	71.37	10.41	4.32	6.02	4.76	3.12	100.00
	PUNJAB	6.05	0.12	4.12	6.31	39.53	39.98	96.11	0.01	0.01	0.39	0.64	4.09	23.76	0.05	0.01	0.32	0.45	1.26	2.09	0.47	6.29	0.12	4.29	6.57	41.13	41.60	100.00
	RAJASTHAN	16.65	8.85	8.81	20.92	28.88	19.90	104.01	0.01	0.21	0.33	1.00	1.65	7.43	0.15	0.68	0.69	1.49	0.92	1.04	0.51	16.01	8.51	8.47	20.11	27.77	19.13	100.00
	UTTAR PRADESH (EAST)	845.84	101.86	91.99	103.52	191.03	74.68	1408.92	0.58	1.68	2.12	2.99	6.70	17.26	7.39	7.82	7.19	7.37	6.10	3.91	6.88	60.03	7.23	6.53	7.35	13.56	5.30	100.00
	UTTAR PRADESH (WEST)	393.17	52.59	48.93	101.86	455.85	68.79	1121.19	0.75	2.45	3.34	7.71	33.00	35.64	3.43	4.04	3.83	7.26	14.56	3.60	5.47	35.07	4.69	4.36	9.08	40.66	6.14	100.00
	UTTARANCHAL	134.49	15.04	11.03	11.87	22.28	16.33	211.04	0.57	1.41	1.40	1.87	4.21	20.85	1.17	1.15	0.86	0.85	0.71	0.86	1.03	63.73	7.13	5.23	5.62	10.56	7.74	100.00
South	ANDHRA PRADESH	49.78	17.99	26.29	54.64	435.80	243.51	828.01	0.03	0.21	0.39	1.03	9.59	37.46	0.43	1.38	2.06	3.89	13.92	12.76	4.04	6.01	2.17	3.18	6.60	52.63	29.41	100.00
	CHENNAI	118.01	12.91	33.07	64.64	276.82	163.26	668.71	0.11	0.25	0.82	1.80	7.82	28.69	1.03	0.99	2.59	4.60	8.84	8.55	3.27	17.65	1.93	4.95	9.67	41.40	24.41	100.00
	KARNATAKA	181.10	38.46	56.04	82.65	263.51	211.53	833.29	0.11	0.41	0.80	1.55	5.83	28.74	1.58	2.95	4.38	5.89	8.41	11.08	4.07	21.73	4.62	6.73	9.92	31.62	25.38	100.00
	KERALA	37.72	20.79	41.56	39.35	54.02	84.97	278.41	0.02	0.21	0.55	0.69	1.12	11.34	0.33	1.60	3.25	2.80	1.73	4.45	1.36	13.55	7.47	14.93	14.13	19.40	30.52	100.00
	TAMILNADU	231.62	21.75	235.84	40.49	109.63	62.55	701.88	0.11	0.22	3.33	0.81	2.74	10.72	2.02	1.67	18.44	2.88	3.50	3.28	3.43	33.00	3.10	33.60	5.77	15.62	8.91	100.00
TOTAL		11453.04	1302.84	1278.75	1403.98	3131.57	1909.10	20479.28	0.42	1.10	1.54	2.13	5.59	22.58	100.00	100.00	100.00	100.00	100.00	100.00	100.00	55.93	6.36	6.24	6.86	15.29	9.32	100.00

GSM - PERFORMANCE REPORT - PART VI
REVENUE COMPARISON May-2021 Vs May-2020

Zone	CIRCLE	[Amount in lakhs of Rs.]											
		PREPAID				POSTPAID				TOTAL			
		May-21	May-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)	May-21	May-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)	May-21	May-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)
East	ANDAMAN & NICOBAR	126.22	260.45	-134.23	-51.54	11.81	8.71	3.10	35.59	138.03	269.16	-131.13	-48.72
	ASSAM	292.00	355.92	-63.92	-17.96	323.83	398.70	-74.87	-18.78	615.83	754.62	-138.79	-18.39
	BIHAR	1147.41	909.63	237.78	26.14	98.83	107.55	-8.72	-8.11	1246.24	1017.18	229.06	22.52
	JHARKHAND	162.67	165.87	-3.20	-1.93	58.60	73.34	-14.74	-20.10	221.27	239.21	-17.94	-7.50
	KOLKATTA	1070.17	1077.01	-6.84	-0.64	64.74	82.64	-17.90	-21.66	1134.91	1159.65	-24.74	-2.13
	NORTH EAST - I	133.63	237.37	-103.74	-43.70	96.05	113.35	-17.30	-15.26	229.68	350.72	-121.04	-34.51
	NORTH EAST - II	49.52	106.05	-56.53	-53.31	75.18	88.96	-13.78	-15.49	124.70	195.01	-70.31	-36.05
	ORISSA	668.80	1290.70	-621.90	-48.18	128.96	152.18	-23.22	-15.26	797.76	1442.88	-645.12	-44.71
	WEST BENGAL	1362.53	1457.07	-94.54	-6.49	55.27	68.32	-13.05	-19.10	1417.80	1525.39	-107.59	-7.05
West	CHHATISGARH	213.22	354.24	-141.02	-39.81	52.30	71.78	-19.48	-27.14	265.52	426.02	-160.50	-37.67
	GUJARAT	2847.05	2639.03	208.02	7.88	98.74	101.47	-2.73	-2.69	2945.79	2740.50	205.29	7.49
	MADHYA PRADESH	250.32	409.42	-159.10	-38.86	150.07	191.85	-41.78	-21.78	400.39	601.27	-200.88	-33.41
	MAHARASHTRA	1967.19	2572.62	-605.43	-23.53	261.98	311.45	-49.47	-15.88	2229.17	2884.07	-654.90	-22.71
North	HARYANA	377.40	510.39	-132.99	-26.06	59.33	48.55	10.78	22.20	436.73	558.94	-122.21	-21.86
	HIMACHAL PRADESH	192.57	316.56	-123.99	-39.17	53.98	62.63	-8.65	-13.81	246.55	379.19	-132.64	-34.98
	JAMMU & KASHMIR	247.87	321.86	-73.99	-22.99	371.43	480.40	-108.97	-22.68	619.30	802.26	-182.96	-22.81
	PUNJAB	2995.27	3543.05	-547.78	-15.46	71.67	71.59	0.08	0.11	3066.94	3614.64	-547.70	-15.15
	RAJASTHAN	524.72	677.43	-152.71	-22.54	132.83	147.68	-14.85	-10.06	657.55	825.11	-167.56	-20.31
	UTTAR PRADESH (EAST)	1020.56	961.28	59.28	6.17	212.95	242.38	-29.43	-12.14	1233.51	1203.66	29.85	2.48
	UTTAR PRADESH (WEST)	1377.73	1379.23	-1.50	-0.11	93.70	114.02	-20.32	-17.82	1471.43	1493.25	-21.82	-1.46
	UTTARANCHAL	85.33	199.25	-113.92	-57.17	37.98	44.61	-6.63	-14.86	123.31	243.86	-120.55	-49.43
South	ANDHRA PRADESH	7936.43	7431.99	504.44	6.79	308.71	421.89	-113.18	-26.83	8245.14	7853.88	391.26	4.98
	CHENNAI	309.40	379.68	-70.28	-18.51	262.49	297.17	-34.68	-11.67	571.89	676.85	-104.96	-15.51
	KARNATAKA	967.29	1910.00	-942.71	-49.36	363.94	406.64	-42.70	-10.50	1331.23	2316.64	-985.41	-42.54
	KERALA	1862.51	3464.86	-1602.35	-46.25	356.56	420.57	-64.01	-15.22	2219.07	3885.43	-1666.36	-42.89
	TAMILNADU	1756.46	2723.66	-967.20	-35.51	284.91	345.61	-60.70	-17.56	2041.37	3069.27	-1027.90	-33.49
TOTAL		29944.27	35654.62	-5710.35	-16.02	4086.85	4874.05	-787.20	-16.15	34031.12	40528.67	-6497.55	-16.03

342308/2021/FIN CM BSNL CO

GSM Performance Report - PART VII
Variance Analysis Report – OS & Collection Efficiency Target Vs. Actual As on May-2021)

Zone	CIRCLE	Age Segment-wise Outstanding Target VS Achievement (In Lakhs of Rs.)															Collection Efficiency (%)								
		OS up to the year 2010-11 i.e. more than 10 years old					2011-12 to 2018-19					2019-20 & 2020-21					2nd Month			3rd Month			6th Month		
		OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achieveme nt	OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achievement	OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achievement	TARGET	ACTUAL	VARIANCE	TARGET	ACTUAL	VARIANCE	TARGET	ACTUAL	VARIANCE
East	ANDAMAN & NICOBAR	45.37	0.00	45.29	45.29	0.16	18.86	4.71	18.83	14.12	0.19	20.60	2.06	15.94	13.88	25.14	95.00	53.40	-41.60	97.00	60.74	-36.26	99.00	99.03	0.03
	ASSAM	125.71	0.00	116.53	116.53	7.30	383.57	95.89	378.56	282.67	1.74	267.67	26.77	168.51	141.74	41.16	95.00	83.92	-11.08	97.00	91.65	-5.35	99.00	97.49	-1.51
	BIHAR	376.44	0.00	376.35	376.35	0.02	950.08	237.52	949.96	712.44	0.02	455.23	45.52	425.90	380.38	7.16	95.00	42.81	-52.19	97.00	65.52	-31.48	99.00	74.34	-24.66
	JHARKHAND	59.77	0.00	59.76	59.76	0.01	232.18	58.04	230.53	172.49	0.95	160.84	16.08	142.05	125.97	12.98	95.00	63.48	-31.52	97.00	74.67	-22.33	99.00	85.69	-13.31
	KOLKATTA	290.80	0.00	290.72	290.72	0.03	420.97	105.24	420.87	315.63	0.03	80.55	8.05	68.35	60.30	16.83	95.00	88.46	-6.54	97.00	94.19	-2.81	99.00	95.85	-3.15
	NORTH EAST - I	1142.37	0.00	1142.36	1142.36	0.00	535.00	133.75	532.98	399.23	0.50	83.75	8.37	50.33	41.96	44.34	95.00	88.70	-6.30	97.00	95.37	-1.63	99.00	98.31	-0.69
	NORTH EAST - II	236.10	0.00	234.16	234.16	0.82	889.16	222.29	887.87	665.58	0.19	122.36	12.24	97.76	85.52	22.34	95.00	81.91	-13.09	97.00	92.30	-4.70	99.00	97.28	-1.72
	ORISSA	357.13	0.00	119.50	119.50	66.54	241.94	60.49	232.45	171.96	5.23	361.13	36.11	319.85	283.74	12.70	95.00	76.06	-18.94	97.00	80.97	-16.03	99.00	89.39	-9.61
	WEST BENGAL	173.27	0.00	172.86	172.86	0.24	725.99	181.50	724.65	543.15	0.25	91.87	9.19	78.29	69.10	16.42	95.00	84.12	-10.88	97.00	90.71	-6.29	99.00	93.23	-5.77
West	CHHATISGARH	80.40	0.00	80.19	80.19	0.25	126.27	31.57	126.15	94.58	0.12	25.10	2.51	19.74	17.23	23.73	95.00	91.28	-3.72	97.00	93.06	-3.94	99.00	99.19	0.19
	GUJARAT	7.25	0.00	6.80	6.80	6.11	34.99	8.75	34.90	26.15	0.35	70.82	7.08	30.49	23.41	63.27	95.00	85.90	-9.10	97.00	98.26	1.26	99.00	98.78	-0.22
	MADHYA PRADESH	24.95	0.00	24.93	24.93	0.10	150.67	37.67	150.57	112.90	0.09	131.02	13.10	104.45	91.35	22.53	95.00	92.22	-2.78	97.00	96.52	-0.48	99.00	96.97	-2.03
	MAHARASHTRA	58.33	0.00	58.32	58.32	0.01	326.26	81.56	325.18	243.62	0.44	182.91	18.29	125.90	107.61	34.63	95.00	94.92	-0.08	97.00	97.27	0.27	99.00	97.95	-1.05
North	HARYANA	0.00	0.00	0.00	0.00	108.25	34.50	8.62	30.01	21.39	17.35	47.86	4.79	26.36	21.57	49.92	95.00	86.61	-8.39	97.00	92.56	-4.44	99.00	97.01	-1.99
	HIMACHAL PRADESH	1.93	0.00	1.93	1.93	0.00	44.32	11.08	43.65	32.57	2.01	48.99	4.90	37.95	33.05	25.04	95.00	93.09	-1.91	97.00	95.71	-1.29	99.00	96.10	-2.90
	JAMMU & KASHMIR	1077.31	0.00	1077.14	1077.14	0.02	2280.81	570.20	2278.14	1707.94	0.16	546.99	54.70	420.05	365.35	25.79	95.00	91.25	-3.75	97.00	95.53	-1.47	99.00	97.00	-2.00
	PUNJAB	-0.04	0.00	-0.04	-0.04	0.00	11.02	2.76	10.33	7.57	8.40	60.58	6.06	45.84	39.78	27.04	95.00	74.91	-20.09	97.00	93.20	-3.80	99.00	95.10	-3.90
	RAJASTHAN	0.00	0.00	0.00	0.00	0.00	34.51	8.63	34.31	25.68	0.79	63.66	6.37	49.80	43.43	24.19	95.00	95.77	0.77	97.00	97.46	0.46	99.00	97.73	-1.27
	UTTAR PRADESH (EAST)	427.19	0.00	426.07	426.07	0.26	614.36	153.59	613.62	460.03	0.16	344.39	34.44	294.55	260.11	16.08	95.00	85.66	-9.34	97.00	76.71	-20.29	99.00	93.10	-5.90
	UTTAR PRADESH (WEST)	191.85	0.00	191.80	191.80	0.03	303.44	75.86	302.89	227.03	0.24	592.51	59.25	557.71	498.46	6.53	95.00	70.57	-24.43	97.00	41.36	-55.64	99.00	87.15	-11.85
	UTTARANCHAL	31.74	0.00	31.74	31.74	0.00	129.23	32.31	128.83	96.52	0.42	42.57	4.26	34.14	29.88	21.99	95.00	89.61	-5.39	97.00	93.83	-3.17	99.00	92.70	-6.30
South	ANDHRA PRADESH	10.81	0.00	10.81	10.81	0.00	84.10	21.02	83.24	62.22	1.36	603.51	60.35	490.44	430.09	20.82	95.00	67.91	-27.09	97.00	75.12	-21.88	99.00	83.87	-15.13
	CHENNAI	9.98	0.00	9.98	9.98	0.00	154.11	38.53	154.01	115.48	0.09	363.07	36.31	341.46	305.15	6.61	95.00	81.31	-13.69	97.00	89.71	-7.29	99.00	86.02	-12.98
	KARNATAKA	33.86	0.00	33.86	33.86	0.00	242.22	60.56	241.75	181.19	0.26	433.85	43.39	346.17	302.78	22.46	95.00	77.24	-17.76	97.00	84.62	-12.38	99.00	94.35	-4.65
	KERALA	0.62	0.00	0.62	0.62	0.00	99.49	24.87	99.45	74.58	0.05	147.58	14.76	93.38	78.62	40.80	95.00	90.75	-4.25	97.00	97.03	0.03	99.00	98.84	-0.16
	TAMILNADU	188.80	0.00	188.80	188.80	0.00	303.23	75.81	300.41	224.60	1.24	177.34	17.73	150.12	132.39	17.05	95.00	96.74	1.74	97.00	77.57	-19.43	99.00	99.43	0.43
TOTAL		4951.92	0.00	4700.51	4700.51	5.08	9371.28	2342.82	9334.11	12322.74	0.53	5526.75	552.67	4535.55	3982.88	19.93	95.00	84.02	-10.98	97.00	86.48	-10.52	99.00	94.12	-4.88

GSM PERFORMANCE REPORT - PART-VIII
Revenue target & achievement as on May-2021

Zone	Circles	Annual Target for the year 2021-22 (In Rs. Crores)	Proportionate Target up to May-21 (In Rs. Crores)	Revenue up to May-21 (In Rs. Crores)	Annual Target Achievement Upto May-21 (In %)	Proportionate Target Achievement up to May-21 (In %)	Rank
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)
East	ANDAMAN & NICOBAR	32.08	5.35	3.29	10.26	61.54	13
	ASSAM	112.22	18.70	13.22	11.78	70.68	8
	BIHAR	155.35	25.89	21.40	13.77	82.63	1
	JHARKHAND	39.17	6.53	3.93	10.03	60.16	15
	KOLKATTA	169.96	28.33	21.93	12.91	77.43	3
	NORTH EAST - I	43.55	7.26	4.88	11.19	67.17	10
	NORTH EAST - II	26.68	4.45	2.83	10.60	63.63	11
	ORISSA	199.02	33.17	19.52	9.81	58.85	17
	WEST BENGAL	223.66	37.28	29.76	13.31	79.84	2
West	CHHATISGARH	62.98	10.50	5.22	8.28	49.69	19
	GUJARAT	420.53	70.09	52.26	12.43	74.57	5
	MADHYA PRADESH	94.77	15.79	7.44	7.85	47.08	24
	MAHARASHTRA	393.54	65.59	47.30	12.02	72.11	7
North	HARYANA	168.59	28.10	9.12	5.41	32.46	26
	HIMACHAL PRADESH	62.58	10.43	5.91	9.44	56.62	18
	JAMMU & KASHMIR	107.55	17.93	12.99	12.08	72.49	6
	PUNJAB	757.46	126.24	59.76	7.89	47.33	23
	RAJASTHAN	179.52	29.92	12.13	6.76	40.54	25
	UTTAR PRADESH (EAST)	247.91	41.32	24.39	9.84	59.03	16
	UTTAR PRADESH (WEST)	332.54	55.42	27.13	8.16	48.96	20
	UTTARANCHAL	38.47	6.41	3.12	8.12	48.72	21
South	ANDHRA PRADESH	1171.20	195.20	150.23	12.83	76.96	4
	CHENNAI	103.11	17.19	12.03	11.66	69.98	9
	KARNATAKA	356.35	59.39	28.77	8.07	48.43	22
	KERALA	541.51	90.25	54.53	10.07	60.42	14
	TAMILNADU	459.69	76.61	48.13	10.47	62.82	12
TOTAL		6500.00	1083.33	681.20	10.48	62.88	

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GSM PERFORMANCE REPORT - PART-VIII-B
Revenue target & achievement as on May-2021
(Including PUSH/NMRC/VNO)

Zone	Circles	Annual Target for the year 2021-22 (In Rs. Crores)	Proportionate Target up to May-21 (In Rs. Crores)	Revenue up to May-21 (In Rs. Crores)	Annual Target Achievement Upto May-21 (In %)	Proportionate Target Achievement up to May-21 (In %)	Rank
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)
East	ANDAMAN & NICOBAR	32.08	5.35	3.29	10.26	61.54	16
	ASSAM	112.22	18.70	13.22	11.78	70.68	9
	BIHAR	155.35	25.89	21.40	13.77	82.63	1
	JHARKHAND	39.17	6.53	3.93	10.03	60.16	18
	KOLKATTA	169.96	28.33	21.93	12.91	77.43	4
	NORTH EAST - I	43.55	7.26	4.88	11.19	67.17	13
	NORTH EAST - II	26.68	4.45	2.83	10.60	63.63	14
	ORISSA	199.02	33.17	19.55	9.82	58.93	20
	WEST BENGAL	223.66	37.28	29.76	13.31	79.84	2
West	CHHATISGARH	62.98	10.50	5.22	8.28	49.69	22
	GUJARAT	420.53	70.09	52.27	12.43	74.58	5
	MADHYA PRADESH	94.77	15.79	7.44	7.85	47.08	24
	MAHARASHTRA	393.54	65.59	47.30	12.02	72.11	8
North	HARYANA	168.59	28.10	10.33	6.13	36.76	26
	HIMACHAL PRADESH	62.58	10.43	5.91	9.44	56.62	21
	JAMMU & KASHMIR	107.55	17.93	12.99	12.08	72.49	7
	PUNJAB	757.46	126.24	85.82	11.33	67.98	12
	RAJASTHAN	179.52	29.92	12.78	7.12	42.72	25
	UTTAR PRADESH (EAST)	247.91	41.32	24.39	9.84	59.03	19
	UTTAR PRADESH (WEST)	332.54	55.42	34.60	10.41	62.44	15
	UTTARANCHAL	38.47	6.41	3.13	8.13	48.75	23
South	ANDHRA PRADESH	1171.20	195.20	153.35	13.09	78.56	3
	CHENNAI	103.11	17.19	12.03	11.66	69.98	11
	KARNATAKA	356.35	59.39	44.03	12.36	74.14	6
	KERALA	541.51	90.25	54.60	10.08	60.49	17
	TAMILNADU	459.69	76.61	54.06	11.76	70.56	10
TOTAL		6500.00	1083.33	741.02	11.40	68.40	

Note:- Above figures includes revenue information (PUSH/NMRC/VNO) received from GJ, HR, PB, UPW, TEL, JH, UKD, WB, KTK, KE, OR and TN Circle.

GSM PERFORMANCE REPORT - PART-IX
Monthly & Cumulative Revenue Comparison as on May-2021

(In Rs. Crores)

Zone	Name of Circle	Monthly Revenue			Cumulative Revenue Upto May-2021		
		May-21	May-20	Variation %	2021-22	2020-21	Variation %
East	ANDAMAN & NICOBAR	1.38	2.69	-48.72	3.29	4.19	-21.45
	ASSAM	6.16	7.55	-18.39	13.22	13.68	-3.38
	BIHAR	12.46	10.17	22.52	21.40	19.11	11.97
	JHARKHAND	2.21	2.39	-7.50	3.93	4.07	-3.42
	KOLKATA	11.35	11.60	-2.13	21.93	23.77	-7.73
	NORTH EAST - I	2.30	3.51	-34.51	4.88	5.58	-12.70
	NORTH EAST - II	1.25	1.95	-36.05	2.83	3.55	-20.28
	ORISSA	7.98	14.43	-44.71	19.52	25.55	-23.60
	WEST BENGAL	14.18	15.25	-7.05	29.76	29.84	-0.25
West	CHHATISGARH	2.66	4.26	-37.67	5.22	7.63	-31.68
	GUJARAT	29.46	27.41	7.49	52.26	51.22	2.03
	MADHYA PRADESH	4.00	6.01	-33.41	7.44	10.45	-28.87
	MAHARASHTRA	22.29	28.84	-22.71	47.30	52.38	-9.70
North	HARYANA	4.37	5.59	-21.86	9.12	8.48	7.56
	HIMACHAL PRADESH	2.47	3.79	-34.98	5.91	6.55	-9.82
	JAMMU & KASHMIR	6.19	8.02	-22.81	12.99	14.81	-12.24
	PUNJAB	30.67	36.15	-15.15	59.76	75.11	-20.44
	RAJASTHAN	6.58	8.25	-20.31	12.13	12.50	-2.96
	UTTAR PRADESH (EAST)	12.34	12.04	2.48	24.39	20.70	17.81
	UTTAR PRADESH (WEST)	14.71	14.93	-1.46	27.13	29.79	-8.92
	UTTARANCHAL	1.23	2.44	-49.43	3.12	4.21	-25.74
South	ANDHRA PRADESH	82.45	78.54	4.98	150.23	153.77	-2.31
	CHENNAI	5.72	6.77	-15.51	12.03	12.01	0.16
	KARNATAKA	13.31	23.17	-42.54	28.77	36.37	-20.90
	KERALA	22.19	38.85	-42.89	54.53	69.37	-21.39
	TAMILNADU	20.41	30.69	-33.49	48.13	51.09	-5.80
BSNL TOTAL		340.31	405.29	-16.03	681.20	745.77	-8.66

GSM Performance Report - Part X
Month to Month GSM Revenue Comparison as on May-2021

Zone	CIRCLE	Amount in Rs. Crores					% Increase/ decrease to Average Revenue	% Increase decrease/ last month Revenue
		Apr-21	May-21	Average Revenue- 2021-22	Increase/decr ease Average Revenue	Increase/decr ease last month Revenue		
East	ANDAMAN & NICOBAR	1.91	1.38	1.64	-0.26	-0.53	-15.84	-27.71
	ASSAM	7.06	6.16	6.61	-0.45	-0.90	-6.83	-12.80
	BIHAR	8.93	12.46	10.70	1.76	3.53	16.47	39.50
	JHARKHAND	1.71	2.21	1.96	0.25	0.50	12.89	29.04
	KOLKATA	10.59	11.35	10.97	0.38	0.76	3.46	7.22
	NORTH EAST - I	2.58	2.30	2.44	-0.14	-0.28	-5.87	-10.92
	NORTH EAST - II	1.58	1.25	1.41	-0.16	-0.34	-11.56	-21.19
	ORISSA	11.54	7.98	9.76	-1.78	-3.56	-18.26	-30.87
	WEST BENGAL	15.58	14.18	14.88	-0.70	-1.41	-4.72	-9.02
West	CHHATISGARH	2.56	2.66	2.61	0.05	0.09	1.73	3.70
	GUJARAT	22.81	29.46	26.13	3.33	6.65	12.74	29.17
	MADHYA PRADESH	3.43	4.00	3.72	0.28	0.57	7.63	16.67
	MAHARASHTRA	25.01	22.29	23.65	-1.36	-2.71	-5.74	-10.86
North	HARYANA	4.75	4.37	4.56	-0.19	-0.39	-4.23	-8.11
	HIMACHAL PRADESH	3.44	2.47	2.95	-0.48	-0.97	-16.42	-28.33
	JAMMU & KASHMIR	6.80	6.19	6.50	-0.31	-0.61	-4.72	-8.93
	PUNJAB	29.09	30.67	29.88	0.79	1.58	2.64	5.44
	RAJASTHAN	5.55	6.58	6.07	0.51	1.02	8.33	18.38
	UTTAR PRADESH (EAST)	12.05	12.34	12.20	0.14	0.28	1.11	2.32
	UTTAR PRADESH (WEST)	12.42	14.71	13.57	1.14	2.30	8.43	18.49
	UTTARANCHAL	1.89	1.23	1.56	-0.33	-0.66	-20.96	-34.78
South	ANDHRA PRADESH	67.78	82.45	75.11	7.34	14.67	9.77	21.65
	CHENNAI	6.31	5.72	6.01	-0.29	-0.59	-4.84	-9.32
	KARNATAKA	15.45	13.31	14.38	-1.07	-2.14	-7.42	-13.86
	KERALA	32.34	22.19	27.27	-5.08	-10.15	-18.63	-31.39
	TAMILNADU	27.72	20.41	24.07	-3.66	-7.30	-15.19	-26.35
Grand Total		340.89	340.31	340.60	-0.29	-0.58	-0.08	-0.17

Annexure-I**GSM Revenue Comparision - May-2021 Vs. May-2020***Postpaid(Including PUSH, NMRC & VNO) + Prepaid (IN Figures) --- (Amount in Rs. Crores)*

CIRCLE	Cumulative Revenue Comparision			Monthly Revenue comparision		
	Upto the Month			For the Month		
	May-21	May-20	% Increase /Augrease	May-21	May-20	% Increase /Augrease
ANDAMAN & NICOBAR	4.79	5.17	-7.27	2.29	2.69	-15.04
ASSAM	18.62	19.30	-3.53	8.99	10.27	-12.48
BIHAR	20.04	18.91	6.01	9.07	11.03	-17.73
JHARKHAND	7.18	7.48	-3.99	3.42	4.07	-15.88
KOLKATA	12.55	10.84	15.79	6.10	5.98	1.95
NORTH EAST - I	8.26	8.86	-6.79	4.01	4.68	-14.32
NORTH EAST - II	5.71	6.38	-10.57	2.74	3.35	-18.25
ORISSA	43.20	45.92	-5.91	20.24	24.85	-18.56
WEST BENGAL	14.99	13.90	7.84	7.24	7.67	-5.57
East Zone Total	135.35	136.75	-1.03	64.09	74.59	-14.07
CHHATISGARH	13.76	14.35	-4.11	6.71	7.69	-12.78
GUJARAT	28.51	28.66	-0.54	14.06	16.12	-12.75
MADHYA PRADESH	19.13	21.74	-12.00	9.25	12.18	-24.00
MAHARASHTRA	52.57	51.20	2.69	25.85	27.98	-7.60
West Zone Total	113.97	115.94	-1.70	55.88	63.96	-12.64
HARYANA	23.20	32.35	-28.28	11.43	15.86	-27.93
HIMACHAL PRADESH	12.86	12.66	1.58	6.13	6.79	-9.70
JAMMU & KASHMIR	15.30	16.82	-9.01	7.47	8.99	-16.95
PUNJAB	56.14	26.67	110.49	30.84	15.09	104.42
RAJASTHAN	31.48	28.11	11.99	15.24	15.57	-2.13
UTTAR PRADESH (EAST)	37.94	41.83	-9.30	17.88	22.74	-21.40
UTTAR PRADESH (WEST)	27.40	36.75	-25.45	15.15	17.03	-11.05
UTTARANCHAL	9.11	9.44	-3.57	4.40	5.08	-13.23
North Zone Total	213.43	204.64	4.30	108.55	107.16	1.30
ANDHRA PRADESH	78.49	74.31	5.62	38.94	39.04	-0.28
CHENNAI	15.51	16.58	-6.45	7.52	8.88	-15.35
KARNATAKA	66.75	56.48	18.18	33.56	30.84	8.82
KERALA	110.41	118.24	-6.62	53.01	62.97	-15.82
TAMILNADU	89.15	85.63	4.10	45.53	47.81	-4.77
South Zone Total	360.31	351.25	2.58	178.55	189.54	-5.80
BSNL TOTAL	823.06	808.58	1.79	407.06	435.25	-6.48

Annexure-II**GSM Revenue Comparision - May-2021 Vs. May-2020***Postpaid(Including PUSH, NMRC & VNO) + Prepaid (Subledger Figures) --- (Amount in Rs. Crores)*

CIRCLE	Cumulative Revenue Comparision			Monthly Revenue comparison		
	Upto the Month			For the Month		
	May-21	May-20	% Increase /Augrease	May-21	May-20	% Increase /Augrease
ANDAMAN & NICOBAR	3.29	4.19	-21.45	1.38	2.69	-48.72
ASSAM	13.22	13.68	-3.38	6.16	7.55	-18.39
BIHAR	21.40	19.11	11.97	12.46	10.17	22.52
JHARKHAND	3.93	4.07	-3.42	2.21	2.39	-7.50
KOLKATA	21.93	23.77	-7.73	11.35	11.60	-2.13
NORTH EAST - I	4.88	5.58	-12.70	2.30	3.51	-34.51
NORTH EAST - II	2.83	3.55	-20.28	1.25	1.95	-36.05
ORISSA	19.55	25.55	-23.49	8.01	14.43	-44.51
WEST BENGAL	29.76	29.84	-0.25	14.18	15.25	-7.05
East Zone Total	120.78	129.33	-6.61	59.29	69.54	-14.74
CHHATISGARH	5.22	7.63	-31.68	2.66	4.26	-37.68
GUJARAT	52.27	51.96	0.59	29.46	27.78	6.03
MADHYA PRADESH	7.44	10.45	-28.87	4.00	6.01	-33.41
MAHARASHTRA	47.30	52.38	-9.70	22.29	28.84	-22.71
West Zone Total	112.22	122.43	-8.34	58.41	66.90	-12.69
HARYANA	10.33	21.54	-52.05	5.20	10.95	-52.53
HIMACHAL PRADESH	5.91	6.55	-9.82	2.47	3.79	-34.98
JAMMU & KASHMIR	12.99	14.81	-12.24	6.19	8.02	-22.80
PUNJAB	85.82	75.96	12.99	46.89	37.00	26.73
RAJASTHAN	12.78	12.50	2.25	6.85	8.25	-16.95
UTTAR PRADESH (EAST)	24.39	20.70	17.81	12.34	12.04	2.48
UTTAR PRADESH (WEST)	34.60	46.80	-26.06	19.82	21.41	-7.42
UTTARANCHAL	3.13	4.21	-25.69	1.23	2.44	-49.37
North Zone Total	189.96	203.06	-6.46	100.99	103.90	-2.80
ANDHRA PRADESH	153.35	153.77	-0.27	84.83	78.54	8.01
CHENNAI	12.03	12.01	0.16	5.72	6.77	-15.51
KARNATAKA	44.03	36.37	21.09	21.84	23.17	-5.72
KERALA	54.60	69.37	-21.30	22.21	38.85	-42.84
TAMILNADU	54.06	51.10	5.78	26.19	30.70	-14.69
South Zone Total	318.06	322.62	-1.41	160.78	178.02	-9.68
BSNL TOTAL	741.02	777.45	-4.69	379.47	418.36	-9.29