

563509/2021/FIN CM BSNL CO

भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)

BHARAT SANCHAR NIGAM LIMITED

(A Govt. of India Enterprise)

Revenue Management-Consumer Mobility Section

Corporate Office, BSNL

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No:- BSNLCO-FICM/11(11)/1/2021-FIN CM**Dated: 23.09.2021****To,****All CGMs / IFAs****BSNL Telecom Circle / Metro Districts.****Sub: GSM Revenue Performance Report upto the month of Aug-2021.**

GSM Revenue Performance Report for the month of Aug-2021 with respect to Revenue, Collection, ARPU, Outstanding etc., is enclosed in the Annexure Part-I to Part-X for kind information and review.

Additional Annexure I & II for the month of Aug-2021 are also enclosed for internal assessment by respective circles.

Encl: As above.**(RAJPAL)****AGM (RM-CM)**

Sl.	Name	Design	Contact Number	Email ID
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Bharat Sanchar Nigam Limited, RM-CM Section o/o GM(Fin-CM), BSNL Corporate Office, New Delhi-110001

GSM Sub-Ledger Report - Details as on Aug-2021

Sl. No.	Part	Report
1	PART-I	Revenue Details (Postpaid, Prepaid & Total Revenue for & upto the month)
2	PART-II	No. of Connections & ARPU Details
3	PART-III	Postpaid Billing, Collection & Outstanding
4	PART-IV	Circle-wise ranking with respect to Billing, Collection & Outstanding
5	PART-V	Postpaid Age-wise Outstanding Details
6	PART-VI	Revenue Comparison (Current year month with corresponding year month)
7	PART-VII	Outstanding & Collection Efficiency (Target Vs. Actual)
8	Part-VIII	Revenue target & achievement as on Aug-2021
9	Part-VIII-B	Revenue target & achievement as on Aug-2021 (including Push)
10	PART-IX	Revenue Comparison (Monthly & Cumulative - Current year with Corresponding year)
11	PART-X	Month-wise Total Revenue, Comparison with Average and Last Month Revenue
12	Additioanl Annexure-I	Revenue Comparison (Total Revenue includes Postpaid + IN Prepaid + PUSH, NMRC & VNO)
13	Additioanl Annexure-II	Revenue Comparison (Total Revenue includes Postpaid + Prepaid + PUSH, NMRC & VNO)

GSM Performance Report - PART I							
GSM Revenue as on Aug-2021							
Zone	Circle	(Amount in Rs. Lacs)					
		Postpaid		Prepaid		Total (Postpaid+Prepaid)	
		For the Month	Upto the Month	For the Month	Upto the Month	For the Month	Upto the Month
East	ANDAMAN & NICOBAR	12.26	59.00	154.01	737.49	166.27	796.49
	ASSAM	285.15	1581.58	350.38	1705.89	635.53	3287.47
	BIHAR	97.33	489.48	826.61	4479.37	923.94	4968.85
	JHARKHAND	56.31	287.92	143.25	708.05	199.56	995.97
	KOLKATA	62.52	320.72	781.93	4526.54	844.45	4847.26
	NORTH EAST - I	97.37	486.02	153.17	737.37	250.54	1223.39
	NORTH EAST - II	73.47	373.36	62.95	362.48	136.42	735.84
	ORISSA	117.95	600.75	1091.94	4870.32	1209.89	5471.07
	WEST BENGAL	58.59	289.69	1444.89	7316.99	1503.48	7606.68
West	CHHATISGARH	54.57	257.46	349.25	1419.67	403.82	1677.13
	GUJARAT	95.24	441.41	2854.38	14610.00	2949.62	15051.41
	MADHYA PRADESH	144.95	742.90	364.73	1736.19	509.68	2479.09
	MAHARASHTRA	261.45	1303.99	2123.33	11057.20	2384.78	12361.19
North	HARYANA	61.04	295.53	504.90	2279.34	565.94	2574.87
	HIMACHAL PRADESH	51.35	269.57	290.19	1358.82	341.54	1628.39
	JAMMU & KASHMIR	366.34	1871.45	292.99	1429.07	659.33	3300.52
	PUNJAB	78.49	405.59	2719.79	14297.49	2798.28	14703.08
	RAJASTHAN	128.94	676.47	632.20	3022.89	761.14	3699.36
	UTTAR PRADESH (EAST)	206.08	1049.94	2766.44	10022.59	2972.52	11072.53
	UTTAR PRADESH (WEST)	91.41	576.60	1016.62	5874.36	1108.03	6450.96
	UTTARANCHAL	36.99	191.47	176.63	726.43	213.62	917.90
South	ANDHRA PRADESH	315.28	1587.76	7112.85	37086.51	7428.13	38674.27
	CHENNAI	270.33	1338.37	405.64	2109.17	675.97	3447.54
	KARNATAKA	329.47	1735.13	1515.83	6856.11	1845.30	8591.24
	KERALA	350.85	1791.89	2664.74	12646.43	3015.59	14438.32
	TAMILNADU	311.88	1548.68	2301.11	11228.41	2612.99	12777.09
Total As on 31-08-2021		4015.64	20572.80	33100.76	163205.20	37116.40	183778.00
Total As on 31-08-2020		4606.27	23917.63	35570.50	176339.28	40176.77	200256.91

GSM - Performance Report - PART II
Number of connections, ARPU as on Aug-2021

Zone	Circle	Working Connections (in Lakhs)											
		POST-PAID				PRE-PAID				TOTAL (POSTPAID + PREPAID)			
		Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)	Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)	Working Connections At the beginning of the Month	Working Connections At the end of the Month	Connections added during the month	ARPU upto the Month (Rs.)
East	ANDAMAN & NICOBAR	0.56	0.58	0.02	21.92	2.88	2.90	0.02	51.39	3.44	3.48	0.04	46.79
	ASSAM	1.35	1.33	-0.02	229.46	28.09	28.12	0.03	12.02	29.44	29.45	0.01	21.98
	BIHAR	3.04	3.26	0.22	35.26	36.45	36.22	-0.23	23.74	39.49	39.48	-0.01	24.51
	JHARKHAND	0.30	0.30	0.00	191.98	16.15	16.22	0.07	8.77	16.45	16.52	0.07	12.07
	KOLKATA	0.40	0.39	-0.01	155.63	22.84	22.88	0.04	38.15	23.24	23.27	0.03	40.13
	NORTH EAST - I	0.51	0.50	-0.01	188.37	9.05	9.05	0.00	16.27	9.56	9.55	-0.01	25.43
	NORTH EAST - II	0.33	0.33	0.00	216.89	6.46	6.48	0.02	11.24	6.79	6.81	0.02	21.50
	ORISSA	0.51	0.50	-0.01	181.48	63.78	63.36	-0.42	15.30	64.29	63.86	-0.43	16.64
	WEST BENGAL	0.49	0.49	0.00	117.68	21.16	21.23	0.07	68.59	21.65	21.72	0.07	69.68
West	CHHATISGARH	0.21	0.21	0.00	207.49	21.30	21.40	0.10	13.33	21.51	21.61	0.10	15.54
	GUJARAT	0.43	0.47	0.04	213.19	57.02	56.26	-0.76	50.55	57.45	56.73	-0.72	51.70
	MADHYA PRADESH	0.84	0.83	-0.01	174.39	38.17	38.35	0.18	8.85	39.01	39.18	0.17	12.34
	MAHARASHTRA	2.31	2.28	-0.03	110.66	64.47	63.93	-0.54	34.03	66.78	66.21	-0.57	36.68
North	HARYANA	1.47	1.64	0.17	42.14	48.09	48.11	0.02	9.39	49.56	49.75	0.19	10.30
	HIMACHAL PRADESH	0.25	0.25	0.00	210.97	26.55	26.67	0.12	9.64	26.80	26.92	0.12	11.42
	JAMMU & KASHMIR	1.98	1.96	-0.02	180.29	10.91	11.00	0.09	26.33	12.89	12.96	0.07	50.34
	PUNJAB	1.00	1.00	0.00	82.54	53.01	52.59	-0.42	52.72	54.01	53.59	-0.42	53.25
	RAJASTHAN	1.00	1.25	0.25	152.98	58.94	58.49	-0.45	9.99	59.94	59.74	-0.20	12.03
	UTTAR PRADESH (EAST)	0.78	0.77	-0.01	266.30	110.47	110.59	0.12	17.94	111.25	111.36	0.11	19.66
	UTTAR PRADESH (WEST)	0.30	0.30	0.00	385.35	42.20	42.14	-0.06	27.32	42.50	42.44	-0.06	29.77
	UTTARANCHAL	0.14	0.15	0.01	281.28	14.29	14.36	0.07	10.17	14.43	14.51	0.08	12.71
South	ANDHRA PRADESH	2.32	2.32	0.00	134.69	89.12	87.84	-1.28	81.81	91.44	90.16	-1.28	83.13
	CHENNAI	6.22	6.48	0.26	45.02	14.71	14.69	-0.02	28.65	20.93	21.17	0.24	33.34
	KARNATAKA	1.71	1.71	0.00	199.82	68.60	68.66	0.06	19.74	70.31	70.37	0.06	24.10
	KERALA	2.29	2.37	0.08	155.08	106.05	105.01	-1.04	23.80	108.34	107.38	-0.96	26.57
	TAMILNADU	1.91	1.91	0.00	159.00	91.70	91.89	0.19	24.16	93.61	93.80	0.19	26.91
	Total As on 31-08-2021	32.66	33.56	0.90	126.62	1122.44	1118.44	-4.00	28.68	1155.10	1152.00	-3.10	31.35
	Total As on 31-08-2020	30.72	30.76	0.04	154.79	1173.13	1173.65	0.52	30.12	1203.85	1204.41	0.56	33.28

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GSM Performance Report - PART III																					
CMTS-Postpaid Billing, Collection and Outstanding as on Aug-2021																					
Zone	Circle	Amount in Lakhs of Rupees															% Gross o/s to ABF	% > 3 months o/s to ABF	Collection Efficiency (%)		
		Opening Balance	Net Amount Billed For (excluding Late Fee)	Net Late Fee billed	Net Amount Billed For (including Late Fee)	Amount Recovered	Adjustment due to Reconciliation	Write Off	Closing Balance	More than 3 months old o/s	Cumulative Net ABF excluding L/F during the year	Cumulative Net L/F billed during the year	Cumulative total ABF including L/F	Cumulative amount Recovered upto the month	Cumulative Adjustment due to Reconciliation	Cumulative amount Written Off upto the month			2nd Month	3rd Month	6th Month
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
East	ANDAMAN & NICOBAR	101.94	12.10	0.16	12.26	6.54	0.00	0.00	107.66	90.06	58.18	0.82	59.00	36.15	0.00	0.00	2.36	1.99	53.60	55.53	61.88
	ASSAM	779.31	282.27	2.88	285.15	312.92	0.00	5.93	745.61	609.13	1561.60	19.98	1581.58	1591.46	0.00	21.43	0.32	0.27	90.74	93.73	95.67
	BIHAR	1874.70	95.74	1.59	97.33	60.17	0.00	0.00	1911.87	1769.44	481.52	7.96	489.48	359.32	0.00	0.03	3.90	3.63	51.27	67.54	70.91
	JHARKHAND	487.62	55.54	0.77	56.31	61.49	0.00	0.00	482.45	422.13	284.05	3.87	287.92	258.26	0.00	0.01	1.18	1.04	67.58	77.94	80.66
	KOLKATA	797.69	61.85	0.67	62.52	62.49	0.00	8.05	789.66	770.66	316.79	3.93	320.72	312.30	0.00	11.05	1.51	1.48	93.25	94.46	95.92
	NORTH EAST - I	1755.48	96.37	1.00	97.37	101.74	0.00	0.00	1751.11	1723.61	480.33	5.69	486.02	495.65	0.00	0.37	2.53	2.50	94.69	97.44	98.38
	NORTH EAST - II	1243.71	72.35	1.12	73.47	81.02	0.00	6.49	1229.67	1198.65	367.11	6.25	373.36	377.99	0.04	13.37	1.97	1.93	90.35	95.34	97.59
	ORISSA	736.00	115.74	2.21	117.95	108.79	0.00	0.06	745.10	646.09	467.27	133.48	600.75	815.80	0.00	0.07	0.78	0.68	79.21	81.79	84.76
	WEST BENGAL	1010.31	57.92	0.67	58.59	54.81	0.00	2.56	1011.53	971.83	286.33	3.36	289.69	263.86	0.00	5.43	1.85	1.79	82.87	82.12	95.88
West	CHHATISGARH	252.48	53.80	0.77	54.57	64.32	0.00	0.00	242.72	218.83	254.16	3.30	257.46	241.21	0.00	5.27	0.66	0.60	95.39	98.79	98.94
	GUJARAT	130.91	94.26	0.98	95.24	70.53	0.00	0.00	155.62	99.24	436.33	5.08	441.41	398.34	0.00	0.48	0.16	0.10	88.54	98.03	98.93
	MADHYA PRADESH	292.82	143.53	1.42	144.95	141.48	0.00	0.00	296.29	249.41	736.25	6.65	742.90	747.95	0.00	5.33	0.25	0.21	93.80	95.27	97.74
	MAHARASHTRA	568.37	258.50	2.95	261.45	262.71	0.00	1.24	565.86	507.02	1288.45	15.54	1303.99	1303.00	0.00	2.60	0.20	0.18	96.23	98.04	98.14
North	HARYANA	67.10	60.31	0.73	61.04	54.83	0.00	3.97	69.33	41.82	292.06	3.47	295.53	293.09	0.00	15.46	0.20	0.12	87.68	96.67	96.08
	HIMACHAL PRADESH	94.98	50.67	0.68	51.35	50.24	0.00	0.01	96.07	80.62	265.96	3.61	269.57	267.18	0.00	1.58	0.26	0.22	94.14	95.78	97.44
	JAMMU & KASHMIR	3894.96	354.06	12.28	366.34	359.21	0.00	0.00	3902.09	3758.53	1808.37	63.08	1871.45	1871.10	0.00	3.38	1.00	0.96	91.44	96.49	97.31
	PUNJAB	103.11	77.59	0.90	78.49	64.50	0.00	0.03	117.07	59.80	400.21	5.38	405.59	356.84	0.00	3.23	0.24	0.12	73.00	95.00	97.59
	RAJASTHAN	109.01	127.44	1.50	128.94	117.50	0.00	0.01	120.46	85.40	670.33	6.14	676.47	654.15	0.00	0.04	0.09	0.06	95.21	97.35	98.25
	UTTAR PRADESH (EAST)	1391.85	204.38	1.70	206.08	187.67	0.00	0.25	1410.02	1315.89	1039.47	10.47	1049.94	1010.76	0.00	15.13	0.86	0.80	87.08	91.31	78.93
	UTTAR PRADESH (WEST)	1252.91	90.73	0.68	91.41	105.04	0.00	0.05	1239.23	1034.14	572.56	4.04	576.60	424.96	0.00	0.24	2.09	1.75	58.14	39.96	45.40
	UTTARANCHAL	207.30	36.64	0.35	36.99	38.97	0.00	0.03	205.29	190.87	189.29	2.18	191.47	189.66	0.00	0.03	0.76	0.71	90.09	95.60	97.41
South	ANDHRA PRADESH	671.83	311.48	3.80	315.28	305.60	0.00	5.94	675.57	403.74	1568.62	19.14	1587.76	1603.92	0.00	6.70	0.38	0.23	73.41	79.83	90.88
	CHENNAI	559.74	268.86	1.47	270.33	253.20	0.00	0.00	576.87	448.84	1329.55	8.82	1338.37	1288.67	0.00	0.00	0.46	0.36	88.23	93.27	93.07
	KARNATAKA	723.61	327.52	1.95	329.47	309.30	0.00	0.00	743.77	538.26	1723.13	12.00	1735.13	1700.25	0.00	1.04	0.38	0.28	82.21	88.76	94.72
	KERALA	263.46	347.44	3.41	350.85	347.68	0.00	0.00	266.62	206.20	1773.08	18.81	1791.89	1769.78	0.00	3.18	0.12	0.10	95.81	96.61	98.13
	TAMILNADU	719.13	309.81	2.07	311.88	310.59	0.00	0.20	720.22	627.37	1534.95	13.73	1548.68	1497.29	0.00	0.56	0.29	0.26	81.11	98.96	78.29
Total As on 31-08-2021		20090.34	3966.93	48.71	4015.64	3893.35	0.00	34.83	20177.80	18067.57	20186.01	386.79	20572.80	20128.94	0.03	116.03	0.66	0.59	85.58	89.91	90.57
Total As on 31-08-2020		25530.53	4544.33	61.94	4606.27	4766.12	-0.06	49.64	25320.98	23012.00	23594.08	323.55	23917.63	23628.42	-0.10	425.07	0.84	0.77	85.94	90.59	93.96

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GSM Performance Report - PART IV

CIRCLE-WISE RANKING ON KEY PERFORMANCE INDICATORS WITH RESPECT TO BILLING, COLLECTION & OUTSTANDING -Aug-2021

Zone	Circle	Postpaid									Prepaid				Total (Postpaid+Prepaid)			
		Amount Billed For (incl. L/F)	Cumulative Net ABF during the year (incl. L/F)	No. of Mobiles (incl. SVC & M.P.Categ)	Revenue / Mobile / Month [Rs.]	% Gross o/s to ABF	% of >3 months ' old o/s to ABF	Collection Efficiency (%)			Revenue during the month	Cumulative Revenue during the year	No. of Mobiles (incl. SVC & MP Categ)	Revenue / Mobile / Month [Rs.]	Revenue during the month (incl. Postpaid L/F)	Cumulative Revenue during the year (incl. Postpaid L/F)	No. of Mobiles (incl. SVC & MP Categ)	Revenue / Mobile / Month [Rs.]
								2nd Month	3rd Month	6th Month								
East	ANDAMAN & NICOBAR	26	26	15	26	24	24	25	25	25	23	22	26	4	25	25	26	6
	ASSAM	6	5	10	4	10	11	10	16	16	18	18	15	19	17	17	15	16
	BIHAR	14	14	2	25	26	26	26	24	24	12	13	14	13	12	12	13	14
	JHARKHAND	22	22	22	10	19	19	23	23	21	25	25	20	26	24	23	21	23
	KOLKATA	19	19	20	16	20	20	8	15	14	13	12	17	6	13	13	17	7
	NORTH EAST - I	13	15	18	11	25	25	5	5	3	24	23	24	16	22	22	24	13
	NORTH EAST - II	18	18	21	5	22	23	11	12	8	26	26	25	20	26	26	25	17
	ORISSA	12	12	16	12	16	15	20	21	20	10	11	7	17	10	11	7	19
	WEST BENGAL	21	21	16	20	21	22	17	20	15	9	8	19	2	9	9	18	2
West	CHHATISGARH	23	24	25	8	14	14	3	2	1	19	20	18	18	20	20	19	20
	GUJARAT	15	16	19	6	3	2	13	4	2	2	2	9	5	4	2	9	4
	MADHYA PRADESH	10	10	13	14	7	7	7	13	7	17	17	13	25	19	19	14	22
	MAHARASHTRA	8	8	5	21	4	6	1	3	5	7	6	6	7	7	6	6	8
North	HARYANA	20	20	9	24	4	4	15	7	13	15	15	11	24	18	17	11	25
	HIMACHAL PRADESH	24	23	24	7	8	8	6	10	10	21	21	16	23	20	20	15	23
	JAMMU & KASHMIR	1	1	6	13	18	18	9	9	12	20	19	23	10	16	14	23	2
	PUNJAB	17	17	12	22	6	4	22	14	8	4	3	10	3	4	4	10	4
	RAJASTHAN	11	11	11	18	1	1	4	6	4	14	14	8	22	11	11	7	26
	UTTAR PRADESH (EAST)	9	9	14	3	17	17	16	18	22	3	7	1	15	9	8	1	24
	UTTAR PRADESH (WEST)	16	13	22	1	23	21	24	26	26	11	10	12	9	10	10	12	17
	UTTARANCHAL	25	25	26	2	15	16	12	11	11	22	24	22	21	23	23	21	20
South	ANDHRA PRADESH	4	4	4	19	11	9	21	22	19	1	1	4	1	1	1	4	1
	CHENNAI	7	7	1	23	13	13	14	17	18	16	16	21	8	15	15	20	9
	KARNATAKA	3	3	8	9	11	12	18	19	17	8	9	5	14	8	8	5	15
	KERALA	2	2	3	17	2	2	2	8	6	5	4	2	12	2	4	2	12
	TAMILNADU	5	6	7	15	9	10	19	1	23	6	5	3	11	6	5	3	11

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GSM - PERFORMANCE REPORT - PART V
GSM-POSTPAID AGE WISE OUTSTANDING AS ON Aug-2021 (in Lacs of Rs.)

Zone	CIRCLE	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto Aug-21)	TOTAL	CIRCLE WISE OS TO TOTAL ABF OF RESPECTIVE YEAR						CIRCLE WISE OS TO TOTAL OS OF BSNL OF RESPECTIVE						YEAR WISE OS TO THE TOTAL OS OF THE RESPECTIVE							
									Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto Aug-21)	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto Aug-21)	TOTAL	Upto 2016-17	2017-18	2018-19	2019-20	2020-21	2021-22 (Upto Aug-21)	TOTAL
East	ANDAMAN & NICOBAR	50.70	3.49	9.90	0.93	14.78	27.86	107.66	1.28	2.19	6.75	0.87	13.22	46.74	0.45	0.27	0.79	0.07	0.65	1.04	0.53	47.09	3.24	9.20	0.86	13.73	25.88	100.00
	ASSAM	351.88	58.59	72.61	30.07	60.60	171.86	745.61	0.17	0.61	1.09	0.58	1.33	10.49	3.09	4.56	5.80	2.30	2.66	6.42	3.70	47.19	7.86	9.74	4.03	8.13	23.05	100.00
	BIHAR	1141.58	94.48	88.65	117.26	267.13	202.76	1911.86	2.71	4.27	5.29	9.02	21.21	40.81	10.04	7.35	7.08	8.97	11.71	7.57	9.48	59.71	4.94	4.64	6.13	13.97	10.61	100.00
	JHARKHAND	219.53	40.60	28.07	43.02	67.30	83.93	482.45	0.61	2.65	2.46	4.55	8.35	28.69	1.93	3.16	2.24	3.29	2.95	3.13	2.39	45.50	8.42	5.82	8.92	13.95	17.40	100.00
	KOLKATTA	638.70	30.63	30.68	26.12	38.01	25.52	789.66	1.37	1.58	2.18	2.42	4.22	7.88	5.62	2.38	2.45	2.00	1.67	0.95	3.91	80.88	3.88	3.89	3.31	4.81	3.23	100.00
	NORTH EAST - I	1590.18	54.03	30.55	25.73	19.15	31.47	1751.11	2.59	2.05	1.64	1.78	1.49	6.40	13.98	4.20	2.44	1.97	0.84	1.18	8.68	90.81	3.09	1.74	1.47	1.09	1.80	100.00
	NORTH EAST - II	965.30	101.53	40.61	64.37	21.70	36.17	1229.68	1.73	4.43	2.54	5.27	2.10	9.50	8.49	7.90	3.24	4.93	0.95	1.35	6.09	78.50	8.26	3.30	5.23	1.76	2.94	100.00
	ORISSA	268.20	21.04	57.14	120.23	135.06	143.43	745.10	0.32	0.54	2.16	6.11	7.65	21.57	2.36	1.64	4.56	9.20	5.92	5.36	3.69	36.00	2.82	7.67	16.14	18.13	19.25	100.00
WEST BENGAL	773.25	73.58	45.01	36.12	37.98	45.59	1011.53	1.56	4.19	3.55	3.84	4.74	15.51	6.80	5.72	3.59	2.76	1.66	1.70	5.01	76.44	7.27	4.45	3.57	3.75	4.51	100.00	
West	CHHATISGARH	171.59	12.81	16.53	10.29	5.88	25.62	242.72	0.53	0.84	1.41	1.06	0.79	9.23	1.51	1.00	1.32	0.79	0.26	0.96	1.20	70.69	5.28	6.81	4.24	2.42	10.56	100.00
	GUJARAT	23.34	9.47	8.66	15.26	11.35	87.55	155.63	0.03	0.33	0.43	0.97	0.91	19.09	0.21	0.74	0.69	1.17	0.50	3.27	0.77	15.00	6.08	5.56	9.81	7.29	56.26	100.00
	MADHYA PRADESH	118.95	27.49	23.13	33.00	35.58	58.15	296.30	0.11	0.55	0.69	1.28	1.67	7.65	1.05	2.14	1.85	2.53	1.56	2.17	1.47	40.15	9.28	7.81	11.14	12.01	19.63	100.00
	MAHARASHTRA	270.61	49.12	60.88	53.40	61.56	70.28	565.85	0.10	0.53	1.06	1.24	1.67	5.22	2.38	3.82	4.86	4.09	2.70	2.62	2.80	47.82	8.68	10.76	9.44	10.88	12.42	100.00
North	HARYANA	3.47	5.01	12.14	7.88	10.85	29.97	69.32	0.01	0.53	1.87	1.20	1.67	9.77	0.03	0.39	0.97	0.60	0.48	1.12	0.34	5.01	7.23	17.51	11.37	15.65	43.23	100.00
	HIMACHAL PRADESH	18.48	13.59	12.03	16.37	16.85	18.74	96.06	0.06	0.81	1.13	1.84	2.17	6.76	0.16	1.06	0.96	1.25	0.74	0.70	0.48	19.24	14.15	12.52	17.04	17.54	19.51	100.00
	JAMMU & KASHMIR	2777.59	404.71	164.51	226.96	163.88	164.44	3902.09	0.78	3.31	2.10	3.12	3.03	8.59	24.42	31.48	13.13	17.37	7.18	6.14	19.34	71.18	10.37	4.22	5.82	4.20	4.21	100.00
	PUNJAB	6.03	0.06	3.67	4.11	24.32	78.87	117.06	0.01	0.00	0.35	0.41	2.52	18.64	0.05	0.00	0.29	0.31	1.07	2.95	0.58	5.15	0.05	3.14	3.51	20.78	67.38	100.00
	RAJASTHAN	16.64	8.84	8.79	18.36	26.38	41.45	120.46	0.01	0.21	0.33	0.88	1.50	6.00	0.15	0.69	0.70	1.41	1.16	1.55	0.60	13.81	7.34	7.30	15.24	21.90	34.41	100.00
	UTTAR PRADESH (EAST)	831.65	98.85	89.37	99.08	166.08	124.98	1410.01	0.57	1.63	2.06	2.86	5.82	11.71	7.31	7.69	7.13	7.58	7.28	4.67	6.99	58.98	7.01	6.34	7.03	11.78	8.86	100.00
	UTTAR PRADESH (WEST)	392.04	52.31	48.53	98.79	409.96	237.60	1239.23	0.75	2.43	3.31	7.48	29.68	39.49	3.45	4.07	3.87	7.56	17.97	8.87	6.14	31.64	4.22	3.92	7.97	33.08	19.17	100.00
	UTTARANCHAL	134.43	14.95	10.94	11.64	16.11	17.23	205.30	0.57	1.40	1.39	1.83	3.04	8.53	1.18	1.16	0.87	0.89	0.71	0.64	1.02	65.48	7.28	5.33	5.67	7.85	8.39	100.00
South	ANDHRA PRADESH	43.93	17.89	26.00	52.39	199.23	336.14	675.58	0.03	0.21	0.38	0.98	4.38	20.70	0.39	1.39	2.08	4.01	8.73	12.55	3.35	6.50	2.65	3.85	7.75	29.49	49.76	100.00
	CHENNAI	117.76	12.84	32.87	60.41	192.67	160.33	576.88	0.11	0.25	0.82	1.69	5.44	11.55	1.04	1.00	2.62	4.62	8.45	5.99	2.86	20.41	2.23	5.70	10.47	33.40	27.79	100.00
	KARNATAKA	180.03	38.11	55.43	67.93	137.30	264.98	743.78	0.11	0.41	0.79	1.27	3.04	15.02	1.58	2.96	4.43	5.20	6.02	9.89	3.69	24.20	5.12	7.45	9.13	18.46	35.63	100.00
	KERALA	36.49	19.95	40.22	36.25	40.61	93.11	266.63	0.02	0.20	0.54	0.64	0.84	5.10	0.32	1.55	3.21	2.77	1.78	3.48	1.32	13.69	7.48	15.08	13.60	15.23	34.92	100.00
	TAMILNADU	231.48	21.71	235.68	30.57	100.76	100.02	720.22	0.11	0.22	3.33	0.61	2.52	6.38	2.04	1.69	18.82	2.34	4.42	3.73	3.57	32.14	3.01	32.72	4.24	13.99	13.89	100.00
TOTAL		11373.82	1285.67	1252.61	1306.54	2281.10	2678.07	20177.81	0.42	1.09	1.51	1.98	4.07	12.67	100.00	100.00	100.00	100.00	100.00	100.00	100.00	56.37	6.37	6.21	6.48	11.30	13.27	100.00

GSM - PERFORMANCE REPORT - PART VI
REVENUE COMPARISON Aug-2021 Vs Aug-2020

Zone	CIRCLE	[Amount in lakhs of Rs.]											
		PREPAID				POSTPAID				TOTAL			
		Aug-21	Aug-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)	Aug-21	Aug-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)	Aug-21	Aug-20	(+) Inc / (-) Decr. (Amt)	(+) Inc / (-) Decr. (%)
East	ANDAMAN & NICOBAR	154.01	194.90	-40.89	-20.98	12.26	8.67	3.59	41.41	166.27	203.57	-37.30	-18.32
	ASSAM	350.38	371.68	-21.30	-5.73	285.15	380.17	-95.02	-24.99	635.53	751.85	-116.32	-15.47
	BIHAR	826.61	1091.61	-265.00	-24.28	97.33	105.91	-8.58	-8.10	923.94	1197.52	-273.58	-22.85
	JHARKHAND	143.25	212.49	-69.24	-32.59	56.31	66.53	-10.22	-15.36	199.56	279.02	-79.46	-28.48
	KOLKATTA	781.93	1471.95	-690.02	-46.88	62.52	76.71	-14.19	-18.50	844.45	1548.66	-704.21	-45.47
	NORTH EAST - I	153.17	195.36	-42.19	-21.60	97.37	109.00	-11.63	-10.67	250.54	304.36	-53.82	-17.68
	NORTH EAST - II	62.95	98.10	-35.15	-35.83	73.47	85.07	-11.60	-13.64	136.42	183.17	-46.75	-25.52
	ORISSA	1091.94	1094.51	-2.57	-0.23	117.95	103.11	14.84	14.39	1209.89	1197.62	12.27	1.02
	WEST BENGAL	1444.89	1424.15	20.74	1.46	58.59	64.94	-6.35	-9.78	1503.48	1489.09	14.39	0.97
West	CHHATISGARH	349.25	418.74	-69.49	-16.60	54.57	62.51	-7.94	-12.70	403.82	481.25	-77.43	-16.09
	GUJARAT	2854.38	3065.27	-210.89	-6.88	95.24	117.26	-22.02	-18.78	2949.62	3182.53	-232.91	-7.32
	MADHYA PRADESH	364.73	463.95	-99.22	-21.39	144.95	180.98	-36.03	-19.91	509.68	644.93	-135.25	-20.97
	MAHARASHTRA	2123.33	2082.65	40.68	1.95	261.45	305.14	-43.69	-14.32	2384.78	2387.79	-3.01	-0.13
North	HARYANA	504.90	556.48	-51.58	-9.27	61.04	50.47	10.57	20.94	565.94	606.95	-41.01	-6.76
	HIMACHAL PRADESH	290.19	368.08	-77.89	-21.16	51.35	65.37	-14.02	-21.45	341.54	433.45	-91.91	-21.20
	JAMMU & KASHMIR	292.99	352.88	-59.89	-16.97	366.34	475.26	-108.92	-22.92	659.33	828.14	-168.81	-20.38
	PUNJAB	2719.79	2336.86	382.93	16.39	78.49	82.45	-3.96	-4.80	2798.28	2419.31	378.97	15.66
	RAJASTHAN	632.20	716.54	-84.34	-11.77	128.94	145.00	-16.06	-11.08	761.14	861.54	-100.40	-11.65
	UTTAR PRADESH (EAST)	2766.44	1304.21	1462.23	112.12	206.08	241.29	-35.21	-14.59	2972.52	1545.50	1427.02	92.33
	UTTAR PRADESH (WEST)	1016.62	1924.41	-907.79	-47.17	91.41	86.00	5.41	6.29	1108.03	2010.41	-902.38	-44.89
	UTTARANCHAL	176.63	203.81	-27.18	-13.34	36.99	46.14	-9.15	-19.83	213.62	249.95	-36.33	-14.53
South	ANDHRA PRADESH	7112.85	7249.69	-136.84	-1.89	315.28	378.49	-63.21	-16.70	7428.13	7628.18	-200.05	-2.62
	CHENNAI	405.64	378.20	27.44	7.26	270.33	283.14	-12.81	-4.52	675.97	661.34	14.63	2.21
	KARNATAKA	1515.83	1681.75	-165.92	-9.87	329.47	368.13	-38.66	-10.50	1845.30	2049.88	-204.58	-9.98
	KERALA	2664.74	3450.34	-785.60	-22.77	350.85	399.94	-49.09	-12.27	3015.59	3850.28	-834.69	-21.68
	TAMILNADU	2301.11	2861.92	-560.81	-19.60	311.88	318.59	-6.71	-2.11	2612.99	3180.51	-567.52	-17.84
TOTAL		33100.76	35570.50	-2469.74	-6.94	4015.64	4606.27	-590.63	-12.82	37116.40	40176.77	-3060.37	-7.62

563509/2021/FIN CM BSNL CO

GSM Performance Report - PART VII
Variance Analysis Report – OS & Collection Efficiency Target Vs. Actual As on Aug-2021)

Zone	CIRCLE	Age Segment-wise Outstanding Target VS Achievement (In Lakhs of Rs.)															Collection Efficiency (%)								
		OS up to the year 2010-11 i.e. more than 10 years old					2011-12 to 2018-19					2019-20 & 2020-21					2nd Month			3rd Month			6th Month		
		OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achieveme nt	OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achievement	OS as on 01.04.2021	TARGET (OS to be reduced to by the end of the year)	ACTUAL OS (At the end of the month)	VARIANCE (Balance to be recovered)	% OS Target Achievement	TARGET	ACTUAL	VARIANCE	TARGET	ACTUAL	VARIANCE	TARGET	ACTUAL	VARIANCE
East	ANDAMAN & NICOBAR	45.37	0.00	45.29	45.29	0.16	18.86	4.71	18.80	14.09	0.40	20.60	2.06	15.71	13.65	26.38	95.00	53.60	-41.40	97.00	55.53	-41.47	99.00	61.88	-37.12
	ASSAM	125.71	0.00	116.35	116.35	7.45	383.57	95.89	366.73	270.84	5.85	267.67	26.77	90.67	63.90	73.47	95.00	90.74	-4.26	97.00	93.73	-3.27	99.00	95.67	-3.33
	BIHAR	376.44	0.00	376.34	376.34	0.03	950.08	237.52	948.37	710.85	0.24	455.23	45.52	384.40	338.88	17.29	95.00	51.27	-43.73	97.00	67.54	-29.46	99.00	70.91	-28.09
	JHARKHAND	59.77	0.00	59.72	59.72	0.08	232.18	58.04	228.48	170.44	2.12	160.84	16.08	110.31	94.23	34.91	95.00	67.58	-27.42	97.00	77.94	-19.06	99.00	80.66	-18.34
	KOLKATTA	290.80	0.00	287.72	287.72	1.06	420.97	105.24	412.30	307.06	2.75	80.55	8.05	64.13	56.08	22.65	95.00	93.25	-1.75	97.00	94.46	-2.54	99.00	95.92	-3.08
	NORTH EAST - I	1142.37	0.00	1142.32	1142.32	0.00	535.00	133.75	532.43	398.68	0.64	83.75	8.37	44.88	36.51	51.57	95.00	94.69	-0.31	97.00	97.44	0.44	99.00	98.38	-0.62
	NORTH EAST - II	236.10	0.00	229.88	229.88	2.63	889.16	222.29	877.56	655.27	1.74	122.36	12.24	86.07	73.83	32.95	95.00	90.35	-4.65	97.00	95.34	-1.66	99.00	97.59	-1.41
	ORISSA	357.13	0.00	118.02	118.02	66.95	241.94	60.49	228.36	167.87	7.49	361.13	36.11	255.29	219.18	32.57	95.00	79.21	-15.79	97.00	81.79	-15.21	99.00	84.76	-14.24
	WEST BENGAL	173.27	0.00	170.32	170.32	1.70	725.99	181.50	721.52	540.02	0.82	91.87	9.19	74.10	64.91	21.49	95.00	82.87	-12.13	97.00	82.12	-14.88	99.00	95.88	-3.12
West	CHHATISGARH	80.40	0.00	77.42	77.42	3.70	126.27	31.57	123.50	91.93	2.92	25.10	2.51	16.17	13.66	39.53	95.00	95.39	0.39	97.00	98.79	1.79	99.00	98.94	-0.06
	GUJARAT	7.25	0.00	6.80	6.80	6.11	34.99	8.75	34.66	25.91	1.27	70.82	7.08	26.61	19.53	69.36	95.00	88.54	-6.46	97.00	98.03	1.03	99.00	98.93	-0.07
	MADHYA PRADESH	24.95	0.00	20.25	20.25	18.83	150.67	37.67	149.31	111.64	1.20	131.02	13.10	68.58	55.48	52.95	95.00	93.80	-1.20	97.00	95.27	-1.73	99.00	97.74	-1.26
	MAHARASHTRA	58.33	0.00	58.28	58.28	0.07	326.26	81.56	322.33	240.77	1.60	182.91	18.29	114.97	96.68	41.27	95.00	96.23	1.23	97.00	98.04	1.04	99.00	98.14	-0.86
North	HARYANA	0.00	0.00	0.00	0.00	108.25	34.50	8.62	20.63	12.01	53.60	47.86	4.79	18.74	13.95	67.61	95.00	87.68	-7.32	97.00	96.67	-0.33	99.00	96.08	-2.92
	HIMACHAL PRADESH	1.93	0.00	1.93	1.93	0.00	44.32	11.08	42.18	31.10	6.43	48.99	4.90	33.23	28.33	35.74	95.00	94.14	-0.86	97.00	95.78	-1.22	99.00	97.44	-1.56
	JAMMU & KASHMIR	1077.31	0.00	1075.54	1075.54	0.16	2280.81	570.20	2271.27	1701.07	0.56	546.99	54.70	390.84	336.14	31.72	95.00	91.44	-3.56	97.00	96.49	-0.51	99.00	97.31	-1.69
	PUNJAB	-0.04	0.00	-0.04	-0.04	0.00	11.02	2.76	9.81	7.05	14.69	60.58	6.06	28.43	22.37	58.97	95.00	73.00	-22.00	97.00	95.00	-2.00	99.00	97.59	-1.41
	RAJASTHAN	0.00	0.00	0.01	0.01	246.10	34.51	8.63	34.27	25.64	0.95	63.66	6.37	44.74	38.37	33.02	95.00	95.21	0.21	97.00	97.35	0.35	99.00	98.25	-0.75
	UTTAR PRADESH (EAST)	427.19	0.00	420.12	420.12	1.65	614.36	153.59	599.75	446.16	3.17	344.39	34.44	265.16	230.72	25.56	95.00	87.08	-7.92	97.00	91.31	-5.69	99.00	78.93	-20.07
	UTTAR PRADESH (WEST)	191.85	0.00	191.68	191.68	0.09	303.44	75.86	301.19	225.33	0.99	592.51	59.25	508.75	449.50	15.71	95.00	58.14	-36.86	97.00	39.96	-57.04	99.00	45.40	-53.60
	UTTARANCHAL	31.74	0.00	31.74	31.74	0.00	129.23	32.31	128.57	96.26	0.68	42.57	4.26	27.75	23.49	38.67	95.00	90.09	-4.91	97.00	95.60	-1.40	99.00	97.41	-1.59
South	ANDHRA PRADESH	10.81	0.00	4.98	4.98	53.91	84.10	21.02	82.83	61.81	2.01	603.51	60.35	251.62	191.27	64.79	95.00	73.41	-21.59	97.00	79.83	-17.17	99.00	90.88	-8.12
	CHENNAI	9.98	0.00	9.98	9.98	0.00	154.11	38.53	153.48	114.95	0.55	363.07	36.31	253.08	216.77	33.66	95.00	88.23	-6.77	97.00	93.27	-3.73	99.00	93.07	-5.93
	KARNATAKA	33.86	0.00	33.83	33.83	0.10	242.22	60.56	239.73	179.17	1.37	433.85	43.39	205.23	161.84	58.55	95.00	82.21	-12.79	97.00	88.76	-8.24	99.00	94.72	-4.28
	KERALA	0.62	0.00	-0.59	-0.59	194.24	99.49	24.87	97.24	72.37	3.02	147.58	14.76	76.86	62.10	53.24	95.00	95.81	0.81	97.00	96.61	-0.39	99.00	98.13	-0.87
	TAMILNADU	188.80	0.00	188.80	188.80	0.00	303.23	75.81	300.07	224.26	1.39	177.34	17.73	131.33	113.60	28.83	95.00	81.11	-13.89	97.00	98.96	1.96	99.00	78.29	-20.71
TOTAL		4951.92	0.00	4666.73	4666.73	5.76	9371.28	2342.82	9245.36	12322.74	1.79	5526.75	552.67	3587.64	3034.97	38.98	95.00	85.58	-9.42	97.00	89.91	-7.09	99.00	90.57	-8.43

GSM PERFORMANCE REPORT - PART-VIII
Revenue target & achievement as on Aug-2021

Zone	Circles	Annual Target for the year 2021-22 (In Rs. Crores)	Proportionate Target up to Aug-21 (In Rs. Crores)	Revenue up to Aug-21 (In Rs. Crores)	Annual Target Achievement Upto Aug-21 (In %)	Proportionate Target Achievement up to Aug-21 (In %)	Rank
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)
East	ANDAMAN & NICOBAR	32.08	13.37	7.96	24.83	59.59	20
	ASSAM	112.22	46.76	32.87	29.29	70.31	9
	BIHAR	155.35	64.73	49.69	31.98	76.76	6
	JHARKHAND	39.17	16.32	9.96	25.43	61.02	19
	KOLKATTA	169.96	70.81	48.47	28.52	68.45	10
	NORTH EAST - I	43.55	18.15	12.23	28.09	67.42	11
	NORTH EAST - II	26.68	11.12	7.36	27.58	66.19	13
	ORISSA	199.02	82.92	54.71	27.49	65.98	14
	WEST BENGAL	223.66	93.19	76.07	34.01	81.62	3
West	CHHATISGARH	62.98	26.24	16.77	26.63	63.91	16
	GUJARAT	420.53	175.22	150.51	35.79	85.90	2
	MADHYA PRADESH	94.77	39.49	24.79	26.16	62.78	17
	MAHARASHTRA	393.54	163.97	123.61	31.41	75.39	7
North	HARYANA	140.00	58.33	25.75	18.39	44.14	26
	HIMACHAL PRADESH	62.58	26.08	16.28	26.02	62.45	18
	JAMMU & KASHMIR	107.55	44.81	33.01	30.69	73.65	8
	PUNJAB	786.05	327.52	147.03	18.71	44.89	25
	RAJASTHAN	179.52	74.80	36.99	20.61	49.46	23
	UTTAR PRADESH (EAST)	247.91	103.29	110.73	44.66	107.19	1
	UTTAR PRADESH (WEST)	332.54	138.56	64.51	19.40	46.56	24
	UTTARANCHAL	38.47	16.03	9.18	23.86	57.26	22
South	ANDHRA PRADESH	1171.20	488.00	386.74	33.02	79.25	5
	CHENNAI	103.11	42.96	34.48	33.43	80.24	4
	KARNATAKA	356.35	148.48	85.91	24.11	57.86	21
	KERALA	541.51	225.63	144.38	26.66	63.99	15
	TAMILNADU	459.69	191.54	127.77	27.80	66.71	12
TOTAL		6500.00	2708.33	1837.78	28.27	67.86	

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GSM PERFORMANCE REPORT - PART-VIII-B
Revenue target & achievement as on Aug-2021
(Including PUSH/NMRC/VNO)

Zone	Circles	Annual Target for the year 2021-22 (In Rs. Crores)	Proportionate Target up to Aug-21 (In Rs. Crores)	Revenue up to Aug-21 (In Rs. Crores)	Annual Target Achievement Upto Aug-21 (In %)	Proportionate Target Achievement up to Aug-21 (In %)	Rank
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)
East	ANDAMAN & NICOBAR	32.08	13.37	7.96	24.83	59.59	23
	ASSAM	112.22	46.76	32.87	29.29	70.31	12
	BIHAR	155.35	64.73	49.69	31.98	76.76	7
	JHARKHAND	39.17	16.32	9.96	25.43	61.02	22
	KOLKATTA	169.96	70.81	48.47	28.52	68.45	13
	NORTH EAST - I	43.55	18.15	12.23	28.09	67.42	14
	NORTH EAST - II	26.68	11.12	7.36	27.58	66.19	15
	ORISSA	199.02	82.92	54.80	27.53	66.08	16
	WEST BENGAL	223.66	93.19	76.07	34.01	81.63	4
West	CHHATISGARH	62.98	26.24	16.77	26.63	63.91	18
	GUJARAT	420.53	175.22	150.53	35.79	85.91	3
	MADHYA PRADESH	94.77	39.49	24.81	26.18	62.84	19
	MAHARASHTRA	393.54	163.97	123.61	31.41	75.39	8
North	HARYANA	140.00	58.33	31.17	22.27	53.44	25
	HIMACHAL PRADESH	62.58	26.08	16.28	26.02	62.45	20
	JAMMU & KASHMIR	107.55	44.81	33.01	30.69	73.65	10
	PUNJAB	786.05	327.52	246.29	31.33	75.20	9
	RAJASTHAN	179.52	74.80	38.61	21.51	51.61	26
	UTTAR PRADESH (EAST)	247.91	103.29	110.73	44.66	107.19	1
	UTTAR PRADESH (WEST)	332.54	138.56	84.95	25.55	61.31	21
	UTTARANCHAL	38.47	16.03	9.18	23.87	57.29	24
South	ANDHRA PRADESH	1171.20	488.00	392.95	33.55	80.52	5
	CHENNAI	103.11	42.96	34.48	33.43	80.24	6
	KARNATAKA	356.35	148.48	128.23	35.99	86.36	2
	KERALA	541.51	225.63	144.52	26.69	64.05	17
	TAMILNADU	459.69	191.54	135.81	29.54	70.90	11
TOTAL		6500.00	2708.33	2021.35	31.10	74.63	

Note:- Above figures includes revenue information (PUSH/NMRC/VNO) received from GJ, HR, PB, UPW, TEL, JH, UKD, WB, KTK, KE, OR, MP and TN Circle.

GSM PERFORMANCE REPORT - PART-IX
Monthly & Cumulative Revenue Comparison as on Aug-2021

(In Rs. Crores)

Zone	Name of Circle	Monthly Revenue			Cumulative Revenue Upto Aug-2021		
		Aug-21	Aug-20	Variation %	2021-22	2020-21	Variation %
East	ANDAMAN & NICOBAR	1.66	2.04	-18.32	7.96	11.57	-31.17
	ASSAM	6.36	7.52	-15.47	32.87	36.89	-10.88
	BIHAR	9.24	11.98	-22.85	49.69	52.99	-6.24
	JHARKHAND	2.00	2.79	-28.48	9.96	12.59	-20.91
	KOLKATA	8.44	15.49	-45.47	48.47	70.56	-31.30
	NORTH EAST - I	2.51	3.04	-17.68	12.23	14.63	-16.38
	NORTH EAST - II	1.36	1.83	-25.52	7.36	9.03	-18.55
	ORISSA	12.10	11.98	1.02	54.71	64.20	-14.78
	WEST BENGAL	15.03	14.89	0.97	76.07	72.15	5.43
West	CHHATISGARH	4.04	4.81	-16.09	16.77	21.72	-22.79
	GUJARAT	29.50	31.83	-7.32	150.51	153.30	-1.82
	MADHYA PRADESH	5.10	6.45	-20.97	24.79	31.20	-20.53
	MAHARASHTRA	23.85	23.88	-0.13	123.61	125.30	-1.34
North	HARYANA	5.66	6.07	-6.76	25.75	26.47	-2.74
	HIMACHAL PRADESH	3.42	4.33	-21.20	16.28	20.00	-18.56
	JAMMU & KASHMIR	6.59	8.28	-20.38	33.01	39.29	-15.99
	PUNJAB	27.98	24.19	15.66	147.03	155.78	-5.62
	RAJASTHAN	7.61	8.62	-11.65	36.99	41.44	-10.73
	UTTAR PRADESH (EAST)	29.73	15.46	92.33	110.73	64.62	71.34
	UTTAR PRADESH (WEST)	11.08	20.10	-44.89	64.51	93.25	-30.82
	UTTARANCHAL	2.14	2.50	-14.53	9.18	11.92	-23.00
South	ANDHRA PRADESH	74.28	76.28	-2.62	386.74	398.19	-2.87
	CHENNAI	6.76	6.61	2.21	34.48	31.19	10.53
	KARNATAKA	18.45	20.50	-9.98	85.91	103.74	-17.19
	KERALA	30.16	38.50	-21.68	144.38	187.06	-22.81
	TAMILNADU	26.13	31.81	-17.84	127.77	153.49	-16.75
BSNL TOTAL		371.16	401.77	-7.62	1837.78	2002.57	-8.23

GSM Performance Report - Part X
Month to Month GSM Revenue Comparison as on Aug-2021

Zone	CIRCLE	Amount in Rs. Crores								% Increase/ decrease to Average Revenue	% Increase decrease/ last month Revenue
		Apr-21	May-21	Jun-21	Jul-21	Aug-21	Average Revenue- 2021-22	Increase/decr ease Average Revenue	Increase/decr ease last month Revenue		
East	ANDAMAN & NICOBAR	1.91	1.38	1.42	1.59	1.66	1.59	0.07	0.07	4.57	4.51
	ASSAM	7.06	6.16	6.59	6.71	6.36	6.57	-0.21	-0.35	-3.27	-5.29
	BIHAR	8.93	12.46	9.74	9.31	9.24	9.94	-0.70	-0.07	-7.05	-0.77
	JHARKHAND	1.71	2.21	2.02	2.02	2.00	1.99	0.01	-0.02	0.28	-1.22
	KOLKATA	10.59	11.35	10.38	7.72	8.44	9.69	-1.25	0.73	-12.85	9.41
	NORTH EAST - I	2.58	2.30	2.42	2.44	2.51	2.45	0.06	0.07	2.26	2.77
	NORTH EAST - II	1.58	1.25	1.53	1.64	1.36	1.47	-0.11	-0.27	-7.20	-16.77
	ORISSA	11.54	7.98	10.90	12.20	12.10	10.94	1.16	-0.10	10.59	-0.80
	WEST BENGAL	15.58	14.18	15.49	15.78	15.03	15.21	-0.18	-0.75	-1.15	-4.73
West	CHHATISGARH	2.56	2.66	3.72	3.80	4.04	3.35	0.69	0.24	20.54	6.38
	GUJARAT	22.81	29.46	38.47	30.28	29.50	30.10	-0.60	-0.78	-2.01	-2.59
	MADHYA PRADESH	3.43	4.00	6.55	5.71	5.10	4.96	0.14	-0.61	2.76	-10.68
	MAHARASHTRA	25.01	22.29	26.41	26.06	23.85	24.72	-0.87	-2.21	-3.53	-8.48
North	HARYANA	4.75	4.37	5.57	5.40	5.66	5.15	0.51	0.26	9.89	4.88
	HIMACHAL PRADESH	3.44	2.47	3.42	3.54	3.42	3.26	0.16	-0.13	4.77	-3.62
	JAMMU & KASHMIR	6.80	6.19	6.76	6.66	6.59	6.60	-0.01	-0.06	-0.10	-0.96
	PUNJAB	29.09	30.67	29.10	30.20	27.98	29.41	-1.43	-2.21	-4.85	-7.33
	RAJASTHAN	5.55	6.58	9.37	7.88	7.61	7.40	0.21	-0.27	2.86	-3.38
	UTTAR PRADESH (EAST)	12.05	12.34	17.79	38.82	29.73	22.15	7.58	-9.10	34.20	-23.43
	UTTAR PRADESH (WEST)	12.42	14.71	15.27	11.02	11.08	12.90	-1.82	0.06	-14.11	0.52
	UTTARANCHAL	1.89	1.23	1.84	2.08	2.14	1.84	0.30	0.06	16.10	2.89
South	ANDHRA PRADESH	67.78	82.45	82.83	79.40	74.28	77.35	-3.07	-5.12	-3.97	-6.44
	CHENNAI	6.31	5.72	7.88	7.81	6.76	6.90	-0.14	-1.05	-2.03	-13.44
	KARNATAKA	15.45	13.31	18.27	20.42	18.45	17.18	1.27	-1.97	7.41	-9.65
	KERALA	32.34	22.19	29.96	29.73	30.16	28.88	1.28	0.42	4.42	1.43
	TAMILNADU	27.72	20.41	24.39	29.12	26.13	25.55	0.58	-2.99	2.27	-10.26
Grand Total		340.89	340.31	388.10	397.32	371.16	367.56	3.60	-26.15	0.98	-6.58

Annexure-I**GSM Revenue Comparision - Aug-2021 Vs. Aug-2020***Postpaid(Including PUSH, NMRC & VNO) + Prepaid (IN Figures) --- (Amount in Rs. Crores)*

CIRCLE	Cumulative Revenue Comparision			Monthly Revenue comparision		
	Upto the Month			For the Month		
	Aug-21	Aug-20	% Increase /Augrease	Aug-21	Aug-20	% Increase /Augrease
ANDAMAN & NICOBAR	11.83	13.35	-11.38	2.31	2.61	-11.53
ASSAM	46.01	49.57	-7.19	8.88	9.99	-11.15
BIHAR	49.71	50.34	-1.25	9.81	10.96	-10.45
JHARKHAND	18.21	19.91	-8.58	3.64	4.11	-11.53
KOLKATA	30.88	29.88	3.35	5.97	6.67	-10.51
NORTH EAST - I	20.47	22.77	-10.08	4.08	4.70	-13.18
NORTH EAST - II	14.01	15.80	-11.31	2.76	3.12	-11.46
ORISSA	108.24	116.02	-6.70	22.69	23.16	-2.04
WEST BENGAL	37.94	39.70	-4.45	7.71	8.87	-13.08
East Zone Total	337.30	357.35	-5.61	67.84	74.19	-8.55
CHHATISGARH	35.47	38.43	-7.71	7.25	8.15	-11.04
GUJARAT	72.46	82.68	-12.36	14.30	18.08	-20.91
MADHYA PRADESH	50.19	58.80	-14.63	10.18	12.33	-17.42
MAHARASHTRA	134.85	137.05	-1.61	26.98	28.88	-6.56
West Zone Total	292.97	316.96	-7.57	58.71	67.44	-12.94
HARYANA	61.55	77.58	-20.66	12.77	13.48	-5.27
HIMACHAL PRADESH	33.22	34.76	-4.43	6.75	7.18	-6.04
JAMMU & KASHMIR	39.03	42.94	-9.11	7.82	8.80	-11.21
PUNJAB	173.61	139.86	24.13	42.39	23.90	77.38
RAJASTHAN	80.73	85.96	-6.08	16.31	16.48	-1.03
UTTAR PRADESH (EAST)	104.93	123.66	-15.14	29.26	29.64	-1.26
UTTAR PRADESH (WEST)	72.00	94.85	-24.09	13.52	16.73	-19.18
UTTARANCHAL	23.39	24.62	-5.00	4.74	4.96	-4.40
North Zone Total	588.48	624.23	-5.73	133.57	121.18	10.23
ANDHRA PRADESH	197.45	195.31	1.09	39.31	38.76	1.42
CHENNAI	39.47	43.08	-8.37	7.97	8.89	-10.35
KARNATAKA	174.90	161.97	7.98	44.64	33.43	33.52
KERALA	282.54	302.26	-6.52	57.82	61.62	-6.17
TAMILNADU	224.60	233.34	-3.75	43.94	47.71	-7.91
South Zone Total	918.96	935.96	-1.82	193.69	190.43	1.71
BSNL TOTAL	2137.71	2234.50	-4.33	453.81	453.22	0.13

Annexure-II**GSM Revenue Comparision - Aug-2021 Vs. Aug-2020***Postpaid(Including PUSH, NMRC & VNO) + Prepaid (Subledger Figures) --- (Amount in Rs. Crores)*

CIRCLE	Cumulative Revenue Comparision			Monthly Revenue comparison		
	Upto the Month			For the Month		
	Aug-21	Aug-20	% Increase /Augrease	Aug-21	Aug-20	% Increase /Augrease
ANDAMAN & NICOBAR	7.96	11.57	-31.17	1.66	2.04	-18.33
ASSAM	32.87	36.89	-10.88	6.36	7.52	-15.47
BIHAR	49.69	52.99	-6.24	9.24	11.98	-22.84
JHARKHAND	9.96	12.59	-20.91	2.00	2.79	-28.48
KOLKATA	48.47	70.56	-31.30	8.44	15.49	-45.47
NORTH EAST - I	12.23	14.63	-16.38	2.51	3.04	-17.68
NORTH EAST - II	7.36	9.03	-18.55	1.36	1.83	-25.52
ORISSA	54.80	64.20	-14.65	12.10	11.98	1.03
WEST BENGAL	76.07	72.15	5.44	15.03	14.89	0.96
East Zone Total	299.42	344.62	-13.12	58.70	71.55	-17.96
CHHATISGARH	16.77	21.72	-22.79	4.04	4.81	-16.09
GUJARAT	150.53	156.97	-4.10	29.50	32.96	-10.50
MADHYA PRADESH	24.81	31.20	-20.46	5.11	6.45	-20.81
MAHARASHTRA	123.61	125.30	-1.34	23.85	23.88	-0.13
West Zone Total	315.73	335.18	-5.80	62.49	68.10	-8.23
HARYANA	31.17	51.39	-39.34	7.05	8.36	-15.68
HIMACHAL PRADESH	16.28	20.00	-18.56	3.42	4.33	-21.20
JAMMU & KASHMIR	33.01	39.29	-15.99	6.59	8.28	-20.38
PUNJAB	246.29	225.75	9.10	55.79	33.65	65.80
RAJASTHAN	38.61	48.35	-20.14	7.92	8.26	-4.14
UTTAR PRADESH (EAST)	110.73	64.62	71.34	29.73	15.45	92.33
UTTAR PRADESH (WEST)	84.95	135.49	-37.30	14.72	26.05	-43.50
UTTARANCHAL	9.18	11.93	-23.00	2.14	2.50	-14.51
North Zone Total	570.22	596.81	-4.46	127.35	106.89	19.14
ANDHRA PRADESH	392.95	402.51	-2.37	75.46	77.06	-2.08
CHENNAI	34.48	31.19	10.53	6.76	6.61	2.21
KARNATAKA	128.23	118.19	8.50	37.27	24.89	49.76
KERALA	144.52	187.06	-22.74	30.20	38.50	-21.57
TAMILNADU	135.81	153.50	-11.53	26.97	31.81	-15.21
South Zone Total	835.99	892.45	-6.33	176.66	178.88	-1.24
BSNL TOTAL	2021.35	2169.06	-6.81	425.20	425.41	-0.05