

General Manager (Fin.)/IFA
Maharashtra Telecom Circle
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भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

To
All IFAs of Maharashtra Circle

No.F/DGM (TR)/ 1

Dated at Mumbai, 27/10/2018.

Sub.: No Leave till completion of November, 2018

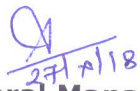
In this competitive environment and difficult financial position BSNL is passing through, the recovery of outstanding dues of your SSA is a matter of serious concern and it has become very much crucial and essential to improve the collection efficiency.

This letter is to inform you that the October and November months, performance would be under strict scanner of the competent authorities of Corporate office and Circle office. During this festival season the company expects to perform and contribute in the revenue growth during holidays also and **no leave** should be granted to any officer who are link in outstanding recovery job.

Give friendly reminders to all customers, wherever required please offer Project Dhanlaxmi Discount scheme. You are hereby requested to take all necessary steps as advised to SSAs time to time, to ensure that the targets are achieved.

You are requested not to grant leave (Except critical case medical leave) till November end to the officer/officials who are involved in recovery process.

This is issued with the approval of the competent authorities.


Dy. General Manager (TR)
O/o CGMT, MH Circle, Mumbai-54.

Copy to : for information and n/a pls

1. All Heads of SSA, MH Circle.
2. PS to CGM , MH Circle.