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भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
BHARAT SANCHAR NIGAM LIMITED  
(A Govt. of India Enterprise)

Dated: 08.10.2021


To

The Chief General Managers,  
All Telecom Circles/Districts  
BSNL

**Subject: Suggestion/Feedback regarding revision of CM-S&D Policy-2018**

This office is in process of modifying CM-S&D Policy-2018. Consultant is being hired to review CM-S&D Policy-2018 in view of current market dynamics and tax perspectives. Suggestions / feedback from field units are invited from Circles so that CM-S&D Policy-2018 could be updated to make it more effective in the current market condition.

In this regard it is requested to send suggestions / feedback regarding revision of CM-S&D Policy-2018 based on suggestions from channel partners, practical approach and issues encountered during the implementation of current policy. Suggestions/feedback may be sent to this office on e-mail ID salescmhq@gmail.com latest by 14.10.2021 for further consideration by this office.

  
(VIJAY KANT SHARMA)  
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