

No. F/TRA/OS Pursuation corr/19-20/5

Date : 9<sup>th</sup> March 2020

**To**  
**All BA/SSA HEADs**  
**Maharashtra Circle**

In the Video Conference held on 04-Mar-2020 by CMD, BSNL, cash collection target of Rs.385 crore for March 2020 is set for MH Circle. There is huge outstanding in MH Circle in all segment.

Hence, you are requested to review the outstanding position personally and make all efforts to recover the dues. Cash collections shall be reviewed on a daily basis by this office. Inadequate efforts on your part shall affect the performance review adversely in your APAR.

The details of outstanding in landline, broadband, FTTH, IUC, GSM, Tower and Leased Circuits are given below.

(Amount in Crore)

| Landline | Broadband | FTTH  | GSM  | Leased Circuits | IN   | TOTAL  |
|----------|-----------|-------|------|-----------------|------|--------|
| 22.48    | 44.11     | 24.19 | 9.18 | 149.98          | 1.10 | 251.04 |

Following steps may be taken to improve collection efficiency:-

The outstanding against State Government and Central Government offices in your district may be reviewed. You are instructed to personally visit the district collector of your SSA with the details of connections and outstanding recoverable against State Government Category.

Necessary action to reduce the outstanding by personal visits by all staffs, and identify the amounts recoverable. If any amount is found to be irrecoverable, action may be taken for immediate write off as per procedure. No outstanding should be kept pending for a period of more than two year excluding BBNL test connections.

SSA wise daily cash collection should be monitored and report sent to this office. The contact of CSC in-charge may be displayed. Also a board showing directions to the nearest CSC may be placed. A weekly collection may be planned in remote areas by suitable announcement where CSC is not available in post-VRS scenario.



Chief General Manager  
Maharashtra Telecom Circle.

Encl:- Annexure 1 – Details of Outstanding SSA WISE.