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भारत संचार निगम लिमिटेड
Bharat Sanchar Nigam Limited
Bharat Sanchar Nigam Limited
A Unit of India Post Payments

No. BSNLCO-ITCF/11(11)/7/2020-IT-CFA

Dated: 02.08.2021

To,
Chief General Manager
Kerala Telecom Circle
BSNL

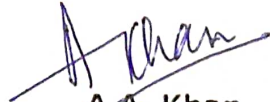
Subject: New Policy of BSNL for selling IDC service - Amendment in clause no 4.1 of Empanelment of Data Centre Service Providers on revenue share basis, regarding.

Ref: This office letter no 13-1/2010-IDC/IT dated 17.09.2018.

1. Kindly refer to your office letter No. KRLCO-12/15(15)/2/2021-EB dated Nil addressed to PGM (EB-II), BSNL CO regarding EOI for empanelment of Data Centre Service Providers (DCSP) at Kerala Circle as per new BSNL IDC Policy under Reference.
2. Vide aforesaid letter, Kerala Circle has sought approval from Corporate Office for inclusion of the following clause as one of the optional eligibility conditions in the EOI floated by Kerala Circle for empanelment of DCSPs on revenue share basis for providing IDC services to BSNL Enterprise customers.

"The MSIs (Multi service Integrator) of reputed cloud service providers also may be considered where the MSI takes the full responsibility of the Data center service"

3. In this regard, Director (CFA) BSNL Board has accorded approval to the request of Kerala Circle mentioned at Para-2 above, in EB-II Section File No. BSNLCO-EBII/24(13)/1/2021-EB-II. Other terms and conditions of the IDC Open Policy shall remain the same.
4. This is issued with the approval of competent authority.


A.A. Khan
DGM (IT-CFA)

Copy to:

1. All CGMs, Telecom Circle/Districts - for kind information and necessary action.
2. PGM (EB-II), BSNL CO - for kind information please.